Brookside

113, 115, 117 & 119 Boston Post Road
Wayland, Massachusetts
Project Eligibility / Site Approval Application

Jun 26/2016

RECEIVED

JUN 20 2016

Board of Selectmen Town of Wayland

Eden Management Inc. 80 Hope Avenue, Suite 512 Waltham MA 02453

June ___, 2016

Mr. Gregory Watson, Manager Comprehensive Permit Program Rental Development Department MassHousing One Beacon Street Boston MA 02108

BY HAND

Re 113, 115, 117 & 119 Boston Post Road, Wayland

Dear Gregory,

Attached you will find our Project Eligibility / Site Approval Application and supporting information in accordance with the Massachusetts Housing Finance Agency ("Mass Housing") application guidelines under the state's comprehensive permit statute (M.G.L. c 40B, section 20-23). Brookside (the "Project") is a proposed 60 unit rental housing facility located at 113 – 119 Boston Post Road (Route 20) in Wayland Massachusetts.

Enclosed are one original and two copies of the required application, a check in the amount of \$XX,000 associated with the filing fee and three copies of the supporting information based on the checklist provided by Mass Housing. Also enclosed are two (2) full sets of full sized plans and three (3) sets of 11" x 17" reduced copies of the plans. We thank you for your consideration of this Application. Should you have any questions or require additional information, please contact us at 508 269 6900. Very truly yours

Eden Management Inc.

Steven N. Zieff

President

Cc with Enclosure
Chrystal Kornegay, Undersecretary
Massachusetts Department of Housing and Community Development
100 Cambridge Street, Suite 300
Boston MA 02114

Eden Management Inc. 80 Hope Avenue, Suite 512 Waltham MA 02453

Ju 2016

Cherry C. Karlson, Chairman Board of Selectmen Lea Anderson, Vice Chairman Mary M. Antes Louis B. Jurist Joseph F. Nolan Town of Wayland 41 Cochituate Road

BY HAND

Re 113, 115, 117 & 119 Boston Post Road, Wayland

Ladies and Gentlemen

Wayland MA 01778

Attached you will find our Comprehensive Permit Site Approval Application for the referenced parcel.

Should you have any questions please do not hesitate to contact us.

We look forward to working with you, your constituents and professionals.

Regard

-Steven N. Zieff

President

Cc

Nan Balmer, Wayland Town Administrator

<u>Brookside</u>

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Comprehensive Permit Site Approval Application/Rental

www.masshousing.com | www.masshousingrental.com

Comprehensive Permit Site Approval Application/Rental

Attached is the Massachusetts Housing Finance Agency ("MassHousing") application form for Project Eligibility/Site Approval ("Site Approval") under the state's comprehensive permit statute (M.G.L. c. 40B, Sections 20–23 enacted as Chapter 774 of the Acts of 1969) known as "Chapter 40B". Developers seeking a comprehensive permit to construct affordable housing under Chapter 40B and intending to use a MassHousing financing program or financing through the New England Fund ("NEF") program must receive Site Approval from MassHousing. This approval (also referred to as "project eligibility approval") is a required component of any comprehensive permit application to be submitted to the local Zoning Board of Appeals of the municipality in which the development is to be located.

As part of its review of your application, MassHousing will conduct an inspection of the site and will solicit comments from the relevant municipality. MassHousing will consider any relevant concerns that the municipality might have about the proposed project or the developer. The applicant is encouraged, therefore, to make contact with the municipality prior to submitting the Site Approval application in order to ensure that the applicant understands any concerns that the municipality may be likely to raise regarding the proposed development.

In order for a project to receive Site Approval, MassHousing must determine that (i) the applicant has sufficient legal control of the site; (ii) the applicant is a public agency, non-profit organization or limited dividend organization; and (iii) the applicant and the project are generally eligible under the requirements of the MassHousing program selected by the applicant, subject to final eligibility review and approval. Furthermore, MassHousing must determine that the site of the proposed project is generally appropriate for residential development (taking into consideration municipal actions previously taken to meet affordable housing needs) and that the conceptual project design is generally appropriate for the site. In order for MassHousing to be able to make these findings (required by 760 CMR 56.04 (4)), it is important that you answer all questions in the application and include all required attachments.

Please note that MassHousing requires that all applicants meet with a member of our 40B Department staff before submitting their application. Applications for any projects that have not been the subject of a required pre-application meeting will not be accepted or processed.

Upon completion of its analysis, MassHousing will either issue a Site Approval Letter that approves, conditionally approves or denies the application. If the application is approved, the applicant should apply to the Zoning Board of Appeals within two years from the date of the Site Approval Letter (unless MassHousing extends such term in writing).

Please note that Site Approval from MassHousing does not constitute a loan commitment by MassHousing or any other financing program. All potential MassHousing financing is subject to further review and underwriting by MassHousing's Rental Lending Department.

Please be sure you have familiarized yourself with all of the applicable requirements set forth in the Chapter 40B regulations and guidelines, which can be found at

www.mass.gov/hed/economic/eohed/dhcd/legal/regs/760-cmr-56.html and www.mass.gov/hed/docs/dhcd/legal/comprehensivepermitquidelines.pdf

Instructions for completing the Site Approval Application are included in the application form, which is attached. The completed application form and all additional documentation should be sent, after your pre-application meeting has been held, to

Gregory Watson, Manager of Comprehensive Permit Programs MassHousing, One Beacon Street, Boston, MA 02108

We look forward to working with you on your proposed development. Please contact Gregory Watson at 617-854-1880 or gwatson@masshousing.com to discuss scheduling your pre-application meeting or if there is any assistance that we can provide in the meantime to make your application process a smooth and efficient one.

Our Commitment to You

MassHousing recognizes that applicants seek some measure of predictability regarding the timeframe for our processing of their applications. Our staff will endeavor to adhere to the following schedule for reviewing applications for site approval:

Within two (2) business days of receipt of your application (provided that you have attended a required pre-application meeting) a member of our staff will notify you of any of the items listed on the checklist at the end of the application form that were missing from your application package. Please note that our acknowledgement of receipt of an item does not indicate that any substantive review has yet taken place.

If your application package is missing any of the items indicated on the checklist by an asterisk, we will not be able to continue processing your application until such items are received.

If we have received the information that is crucial to the commencement of our review process, we will proceed to (i) give the municipality a period of thirty (30) days in which to submit comments relating to your proposal; (ii) schedule and conduct a site visit; and (iii) solicit bids for and commission and review an "as is" appraisal of your site.

If during our review of your application package we determine that additional information or clarification is needed, we will notify you as soon as possible. Depending on when we receive such additional information, this may affect the amount of time required for MassHousing to complete the site approval process.

Assuming that your application package was complete and that you respond in a timely manner to requests for additional information or clarification, we would expect to issue or deny your site approval within 60 days of our receipt of your application package.



Please be sure to answer ALL questions. Indicate "N/A", "None" or "Same" when necessary.

Section 1: GENERAL INFORMATION (also see Required Attachments listed at end of Section 1) Name of Proposed Project: Brookside Municipality: Wayland Address of Site: 113, 115, 117, 119 Boston Post Road Cross Street (if applicable): Rich Valley Road Zip Code: 01778 Tax Parcel I.D. Number(s) (Map/Block/Lot): Map 30, lots 70, 71 Name of Proposed Development Entity (typically a single purpose entity): To be determined Entity Type: Limited Dividend Organization Non-Profit* * If the Proposed Development Entity is a Non-Profit, please contact MassHousing regarding additional documentation that must be submitted. Has this entity already been formed? YesL Name of Applicant (typically the Proposed Development Entity or its controlling entity or individual):___ Steven Zieff, Eden Management Inc. Applicant's Web Address, if any: www.edenmanagementinc.com Does the Applicant have an identity of interest with any other member of the development team or other party to the Proposed Project? Yes No V If yes, please explain: ______ **Primary Contact Information** (required) Name of Individual: Steven Zieff Relationship to Applicant: Same Name of Company (if any): Eden Management Inc. Street Address: 80 Hope Avenue Suite 512 City/State/Zip: Waltham MA 02453 Telephone (office and cell) and Email: 508-269-6900 szieff@edenmanagementinc.com Secondary Contact Information (required) Name of Individual: Mark Bobrowski Esq. Relationship to Applicant: Attorney

Name of Company (if any): Blatman, Bobrowski, Mead & Talerman

Telephone (office and cell) and Email: 978-371-3928, 617-512-8246, mark@bbmatlaw.com

Street Address: 9 Damonmill Square, Suite 4A4

City/State/Zip: Concord, MA 01742

Additional Contact Information (optional)
Name of Individual:
Relationship to Applicant:
Name of Company (if any):
Street Address:
City/State/Zip:
Telephone (office and cell) and Email:
Anticipated Construction Financing: MassHousing NEF Bank I
Anticipated Permanent Financing: MassHousing NEF Bank V If NEF Bank, Name of Bank: Rockland Trust Company
Total Number of Units 60 # Affordable Units 15 # Market Rate Units 45 Age Restricted? Yes/No If Yes, 55+ or 62+? Brief Project Description (150 words or less): Total site is 6.49 acres / 282,704 square feet of area.
It has approximately 633' of frontage on Boston Post Road. The existing retail uses have several curb cuts and
the footprint makes a significant impact on the riparian area proximate to Pine Brook with 23,100 s.f. of
building footprint and another 100,000+ s.f. of disturbed area. Brookside will improve the site and its
adjacencies by removing much of the building footprint and site disturbance closest to the brook, consolidating
a new footprint and wastewater disposal into primarily upland or best management improved buffer areas
and a "Complete Streets" approach to the Boston Post Road frontage. This will improve site vehicular and
pedestrian characteristics. These improvements, coupled with stewardship of the site and increased pedestrian
access along the public right of way and to its pedestrian adjacencies will help Brookside qualify for and
maintain its Smart Growth status.

Required Attachments Relating to Section 1

1.1 Location Map

Provide a USGS or other form of map clearly marked to show the site's location, and an approximate property boundary.

1.2 Tax Map

Provide a copy of municipal tax map (assessor's plan) with subject parcels and parcel ID #'s clearly identified.

1.3 Directions

Provide detailed written directions to the site, noting the entrance to the site, relevant boundaries and any prominent landmarks that can be used for identification purposes.

Section 2: EXISTING CONDITIONS/SITE INFORMATION (also see Required Attachments listed at end of Section 2)

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that the site is generally appropriate for residential development.

Name of Proposed Project: Brookside	
Buildable Area Calculations	Sq. Feet/Acres (enter "0" if applicable—do not leave blank)
Total Site Area	282,704
Wetland Area (per MA DEP)	11,500
Flood/Hazard Area (per FEMA)	26,850
Endangered Species Habitat (per MESA)	0
Conservation/Article 97 Land	0
Protected Agricultural Land (i.e., EO 193)	0
Other Non-Buildable (Describe)	0
Total Non-Buildable Area	38,350
Total Buildable Site Area	244,354
Current use of the site and prior use if known: Ho	orticulture, agriculture, retail, residential
Is the site located entirely within one municipality? If not, in what other municipality is the site located How much land is in each municipality? (the Existing	
Current zoning classification and principal permit	ted uses: Residential; 40,000 / 180' frontage. Single family

Previous Development Efforts

Please list (on the following page) any previous applications pertaining to construction on or development of the site, including (i) type of application (comprehensive permit, subdivision, special permit, etc.); (ii) application filing date; (iii) date of denial, approval or withdrawal. Also indicate the current Applicant's role, if any, in the previous applications.

Note that, pursuant to 760 CMR 56.03 (1), a decision of a Zoning Board of Appeals to deny a Comprehensive Permit, or (if the Statutory Minima defined at 760 CMR 56.03 (3) (b or c) have been satisfied) grant a Comprehensive Permit with conditions, shall be upheld if a related application has previously been received, as set forth in 760 CMR 56.03 (7).

None known.			
		_	
	 		<u></u>

To the best of your knowledge, has this site ever been rejected for project eligibility/site approval by another subsidizing agency or authority? No.

Existing Utilities and Infrastructure	Yes/No	Description
Wastewater-private wastewater treatment		Septic System
Wastewater-public sewer	No	
Storm Sewer	No	
Water-public water	Yes	In Boston Post Road.
Water-private well	No	
Natural Gas	Yes	In Boston Post Road.
Electricity	Yes	Overhead on Boston Post Road.
Roadway Access to Site	Yes	Route 20 / Boston Post Road.
Sidewalk Access to Site	Yes	Route 20 / Boston Post Road
Other		

Describe surrounding land use(s): Religious (Mosque, Synagogue), Commercial (retail, hospitality), Medical (Assisted living and memory care), Cultural (Vokes theater) residential (single family and multifamily).

Surrounding Land Use/Amenities	Distance from Site	Available by Public Transportation?
Shopping Facilities	1/2 to 1 mile	No
Schools	1 Mile to elementary	No
Government Offices	less than 1 mile	No
Multi-Family Housing	less than 1,000 ft.	No
Public Safety Facilities	less than 1 mile	No
Office/Industrial Uses	4 + miles	No
Conservation Land	less than 1 mile	No
Recreational Facilities	less than 1,000 ft.	No
Houses of Worship	From 1,000 - 2,000 ft.	No
Other	Adjacent	MWRA Aqueduct Walking Trail

List any public transportation near the site, including type of transportation and distance from the site: None Known.
Site Characteristics and Development Constraints
Please answer "Yes", "No" or "Unknown" to the following questions. If the answer is "Yes" please identify on Existin
Conditions Plan as required for Attachment 2.1 and provide additional information and documentation as an
attachment as instructed for Attachment 2.4, "Documentation Regarding Site Characteristics/Constraints".
Are there any easements, rights of way or other restrictions of record affecting the development of the site? No
Are there documented hazardous waste sites on or within a ½ mile radius of the site? No
Is there any evidence of underground storage tanks or releases of hazardous material, including hazardous waste, or the site or within close proximity to the site? No.
Are there any above-ground storage containers with flammable or explosive petroleum products or chemicals on or within ½ mile of the site? No.
Is the site, or any portion thereof, located within a designated flood hazard area? Yes.
Does the site include areas designated by Natural Heritage as endangered species habitat? No.
Are there documented state-designated wetlands on the site? Yes.
Are there documented vernal pools on the site? No.
Is the site within a local, state or federal Historic District? No.
Is the site or any building(s) on the site listed, nominated or eligible for listing on the National Register of Historic Places? No.
Has the site or any building(s) on the site been designated as a local, state or national landmark? No.
Are there existing buildings and structures on site? Yes.
Does the site include documented archeological resources? No.
Does the site include significant areas of ledge? No.
Does the site include areas with slopes greater than 10%? Yes.
If applying for MassHousing Financing, is any portion of the site considered "Prime" or "Unique" agricultural land unde Executive Order 193? No.

Required Attachments Relating to Section 2

2.1 Existing Conditions Plan

Please provide a detailed Existing Conditions Plan showing the entire site prepared, signed and stamped by a registered engineer or land surveyor. Plans should be prepared at a scale of 1"=100' or 1"= 200' and should include the following information:

- a. Reduced scale locus map
- b. Surveyed property boundaries
- c. Topography (2' contours)
- d. Wetland boundaries (if applicable)
- e. Existing utilities (subsurface and above ground)
- f. Natural features including bodies of water, rock outcroppings
- g. Existing easements and/or rights of way on the property
- h. Existing buildings and structures, including walls, fences, wells
- i. Existing vegetated areas; specimen trees or those with caliper greater than 18" should be shown individually
- j. Existing site entries and egresses

Please provide two (2) sets of full size (30" x 40" plans) along with three (3) sets of 11" x 17" reproductions.

2.2 Aerial Photographs

Please provide one or more aerial photograph(s) of the site (such as those available online) showing the immediate surrounding area if available. Site boundaries and existing site entrance and access points must be clearly marked.

2.3 Site/Context Photographs

Please provide photographs of the site and surrounding physical and neighborhood context, including nearby buildings, significant natural features and land uses. Please identify the subject and location of all photographs.

2.4 Documentation Regarding Site Characteristics/Constraints

Please provide documentation of site characteristics and constraints as directed including available narratives, summaries and relevant documentation including:

Flood Insurance Rate Map (FIRM) showing site boundaries Wetlands delineation
Historic District nomination(s)

2.5 By-Right Site Plan (if available)

MassHousing will commission, at your expense, an "as-is" appraisal of the site in accordance with the Guidelines, Section B (1). Therefore, if there is a conceptual development plan which would be permitted under current zoning and which you would like the appraiser to take into consideration, or if permits have been issued for alternative development proposals for the site, please provide two (2) copies of a "by-right" site plan showing the highest and best use of the site under current zoning, and copies of any existing permits. These will assist the appraiser in determining the "as is" value of the site without any consideration being given to its potential for development under Chapter 40B.

Section 3: PROJECT INFORMATION (also see Required Attachments listed at end of Section 3)

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that the proposed project appears generally eligible under the requirements of the housing subsidy program and that the conceptual project design is generally appropriate for the site.

Name of Proposed Project: Brookside
Project Type (mark both if applicable): New Construction Rehabilitation Both Total Number of Dwelling Units: 60
Total Number of Affordable Units: 15
Number of 50% AMI Affordable Units: 0
Number of 80% AMI Affordable Units: 15
Number of Market Rate Units: 45

Unit Mix: Affordable Units

Unit Type	0 Bedroom	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units	1	3	9	2	0
Number of Bathrooms	1 per DU	1 per DU	2 per DU	2 Per DU	NA
Square Feet/Unit	690	750-920	1185-1285	1385	NA

Unit Mix: Market Rate

Unit Type	0 Bedroom	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units	4	10	27	4	0
Number of Bathrooms	1 per DU	1 per DU	2 per DU	2 per DU	NA
Square Feet/Unit	690	750-920	1185-1285	1385	NA

Percentage of Units with 3 or More Bedrooms*: 10%

Number of Handicapped Accessible Units: $\frac{10\%}{10\%}$ Market Rate: $\frac{4}{10\%}$ Affordable: $\frac{2}{10\%}$ Market Rate: $\frac{4}{10\%}$ Affordable: $\frac{2}{10\%}$ Net Density (units per buildable acre): $\frac{10.6}{10\%}$

^{*} Note that the January 17, 2014 Interagency Agreement Regarding Housing Opportunities for Families with Children requires that at least 10% of the units in the Project must have three (3) or more bedrooms. Evidence of compliance with this requirement must be provided at Final Approval.

Residential Building Information

Building Type and Style (single-family detached, townhouse, multi-family)	Construction or Rehabilitation	Number of Stories	Height	GFA	Number Bldgs. of this type
Multifamily	Construction	4	44	< 80,000 s.f.	1

Non-Residential Building Information

Building Type and Style	Number of Stories	Height	GFA	Number Bldgs. of this type

ot, explain the diffe			

Parking

Total Parking Spaces Provided: 120

Ratio of Parking Spaces to Housing Units: 2.0

Lot Coverage (Estimate the percentage of the site used for the following)

Buildings: 10%

Parking and Paved Areas: <7%

Usable Open Space: 78%

Unusable Open Space: <5%

Lot Coverage: 17%

Does project fit definition of "Large Project" (as defined in 760 CMR 56.03 (6))? Yes/No No

Required Attachments Relating to Section 3

3.1 Preliminary Site Layout Plan(s)

Please provide preliminary site layout plans of the entire site prepared, signed and stamped by a registered architect or engineer. Plans should be prepared at a scale of 1"=100' or 1"=200', and should show

- Proposed site grading (2' contours)
- Existing lot lines
- Easements (existing and proposed)
- · Access to a public way must be identified
- · Required setbacks
- Proposed site circulation (entrances/egresses, roadways, driveways, parking areas, walk ways, paths, trails)
- · Building and structure footprints (label)
- Utilities (existing and proposed)
- · Open space areas
- · Schematic landscaping and screening
- · Wetland and other restricted area boundaries and buffer zones

Please provide two (2) sets of full size (30" x 40") plans along with three (3) sets of 11" x 17" reproductions.

3.2 Graphic Representations of Project/Preliminary Architectural Plans

- · Typical floor plans
- Unit plans showing dimensions, bedrooms, bathrooms and overall unit layout
- Exterior elevations, sections, perspectives and illustrative rendering.

3.3 Narrative Description of Design Approach

Provide a narrative description of the approach to building massing, style and exterior materials; site layout; and the relationship of the project to adjacent properties, rights of way and existing development patterns. The handbook called <u>Approach to Chapter 40B Design Reviews</u> prepared by the Cecil Group in January 2011 may be helpful in demonstrating the nature of the discussion that MassHousing seeks in this narrative.

3.4 Tabular Zoning Analysis

Zoning analysis in tabular form comparing existing zoning requirements to the waivers that you will request from the Zoning Board of Appeals for the proposed project, showing required and proposed dimensional requirements including lot area; frontage; front, side and rear setbacks; maximum building coverage; maximum lot coverage; height; number of stories; maximum gross floor area ratio; units per acre, units per buildable acre; number of parking spaces per unit/square foot and total number of parking spaces (proposed and required).

3.5 Completed Sustainable Development Principles Evaluation Assessment Form (see attached form)
All developments seeking Chapter 40B site approval must demonstrate consistency with the
Commonwealth's May 2007 Sustainable Development Principles.

Section 4: SITE CONTROL (also see Required Attachments listed at end of Section 4)

,
In order to issue Site Approval, MassHousing must find (as required by 760 CRM 56.04 (4)) that the Applicant controls the site
Name of Proposed Project: Brookside
Describe current ownership status of the entire site as shown on the site layout plans (attach additional sheets as necessary if the site is comprised of multiple parcels governed by multiple deeds or agreements):
Owned (or ground leased) by Development Entity or Applicant Under Purchase and Sale Agreement Under Option Agreement
Note: The Grantee/Buyer on each document must be either the Applicant or the Proposed Development Entity, or you must attach an explanation showing direct control of the Grantee/Buyer by the Applicant or the Proposed Development Entity.
Grantor/Seller: Mahoney's Garden Center LLC
Grantee/Buyer: Eden Management, Inc.
Grantee/Buyer is (check one): Applicant Development Entity Managing General Partner of Development Entity Other (explain)
Are the Parties Related? No
For Deeds or Ground Leases Date(s) of Deed(s) or Ground Lease(s): Book 30060 Pg 60 on April 16, 1999. Book 28431 Pg 567 on April 10, 1998. Purchase Price:
For Purchase and Sale Agreements or Option Agreements Date of Agreement: 12/31/2015
Expiration Date: July 2017
If an extension has been granted, date of extension:
If an extension has been granted, new expiration date:
Purchase Price: \$2,125,000
Will any easements or rights of way over other properties be required in order to develop the site as proposed? Yes No
If Yes, please describe current status of easement:
Owned (or ground leased) by Development Entity or Applicant
Under Purchase and Sale Agreement
Under Option Agreement

	•
Grantor/Seller:	
Grantee/Buyer:	
Are the Parties Related?	
For Easements	
Date(s) of Easement(s):	
Purchase Price:	
For Easement Purchase and Sale Agreements or Easement Option Agreements	
Date of Agreement:	
Expiration Date:	
If an extension has been granted, date of extension:	
If an extension has been granted, new expiration date:	
Purchase Price:	

Note: The Grantee/Buyer on each document must be either the Applicant or the Proposed Development Entity, or you must attach an explanation showing direct control of the Grantee/Buyer by the Applicant or the Proposed Development Entity.

Required Attachments Relating to Section 4

4.1 Evidence of Site Control (required)

Copies of all applicable, fully executed documents (deed, ground lease, purchase and sale agreement, option agreement, land disposition agreement, agreements to purchase easements) showing evidence of site control, including any required easements, along with copies of all amendments and extensions. Copies of all plans referenced in documents <u>must</u> be included.

Section 5: FINANCIAL INFORMATION - Site Approval Application Rental 40B

In order to issue Site Approval, MassHousing must find (as required by 760 CMR 56.04 (4)) that an initial pro forma has been reviewed and that the Proposed Project appears financially feasible and consistent with the Chapter 40B Guidelines, and that the Proposed Project is fundable under the applicable program.

Name of Proposed Project: Brookside

Initial Capital Budget (please enter "0" when no such source or use is anticipated)

Sources

Description	Source	Budgeted
Private Equity	Owner's Cash Equity	4,943,582
Private Equity	Tax Credit Equity	
Private Equity	Developer Fee Contributed or Loaned	2,104,112
Private Equity	Developer Overhead Contributed or Loaned	
Other Private Equity		
Public/Soft Debt		
Subordinate Debt		
Permanent Debt		13,030,034
Permanent Debt		
Construction Debt	For informational purposes only, not to be included in Sources total	17,800,000
Additional Source (please identify)		
Additional Source (please identify)		
Total Sources		\$20,077,728

Pre-Permit Land Value, Reasonable Carrying Costs

Item	Budgeted
Site Acquisition: pre-permit land value (to be determined by MassHousing commissioned appraisal) plus reasonable carrying costs.	2,115,000

Uses (Costs)

Item	Budgeted
Acquisition Cost (Actual)	
Actual Acquisition Cost: Land Actual Acquisition Cost: Buildings	2,125,000
Subtotal – Acquisition Costs	2,125,000
Construction Costs – Building Structural Costs (Hard Costs)	
Building Structure Costs Hard Cost Contingency	10,105,290 506,165
Subtotal – Building Structural Costs (Hard Costs)	10,611,455
Construction Costs – Site Work (Hard Costs)	
Earth Work	187,500
Utilities: On Site	159,000
Utilities: Off-Site	105,000
Roads and Walks	105,000
Site Improvement	129,000
Lawns and Planting	120,000
Geotechnical Condition	30,000
Environmental Remediation	0
Demolition	100,000
Unusual Site Conditions/Other Site Work	48,000
Subtotal –Site Work (Hard Costs)	983,500
Construction Costs – General Conditions, Builders Overhead and Profit (Hard Costs)	
General Conditions	510,000
Builder's Overhead	900,000
Builder's Profit	900,000
Subtotal – General Conditions Builders Overhead and Profit (Hard Costs)	2,310,000
General Development Costs (Soft Costs)	
Appraisal and Marketing Study (not 408 "as is" appraisal)	3,000
Marketing and Initial Rent Up (include model units, if any)	30,000
Real Estate Taxes (during construction)	60,000
Utility Usage (during construction)	15,000
Insurance (during construction)	13,500
Security (during construction)	12,000
Inspecting Engineer	0

Item	Budgeted
General Development Costs (Soft Costs) - Continu	red
Fees to Others	0
Construction Loan Interest	528,994
Fees to Construction Lender	88,166
Fees to Permanent Lender	88,166
Architecture/Engineering	
Survey, Permits, etc.	300,000
Clerk of the Works	0
Construction Manager	72,000
Bond Premiums (Payment/Performance/Lien Bond)	54,000
Environmental Engineer	60,000
Legal	45,000
Title (including title insurance) and Recording	15,000
Accounting and Cost Certification (incl. 408)	15,000
Relocation	0
40B Site Approval Processing Fee	1,800
40B Technical Assistance/Mediation Fund Fee	1,800
40B Land Appraisal Cost (as-is value)	3,000
40B Final Approval Processing Fee	1,800
40B Subsidizing Agency Cost Certification	0
Examination Fee	9,000
40B Monitoring Agent Fees	
MIP	0
Credit Enhancement	0
Letter of Credit Fees	0
Other Financing Fees: Tax Credit Allocation Fee	0
Other Financing Fees	0
Development Consultant	
Other Consultants (describe) Lottery Consultant	12,000 6,000
Other Consultants (describe) ZBA Peer Review	0
Syndication Costs	
Soft Cost Contingency	88,261
Other Development (Soft) Costs	300,000
Subtotal – General Development Costs (Soft Costs)	1,823,487
Developer Fee and Overhead	
Developer Fee	2,104,112
Developer Overhead	
Subtotal – Developer Fee and Overhead	2,104,112
Capitalized Reserves	
•	0
Development Reserves	30,000
Initial Rent-Up Reserves	60,000
Operating Reserves	0
Net Worth Account	0
Other Capitalized Reserves	
Subtotal - Capitalized Reserves	90,000
	16

Summary of Subtotals

Item	Budgeted
Acquisition: Land	2,125,000
Acquisition: Building	
Building Structural Costs (Hard Costs)	10,611,455
Site Work (Hard Costs)	983,500
Builder's Overhead, Profit and General Conditions (Hard Costs)	2,310,000
Developer Fee and Overhead	2,104,112
General Development Costs (Soft Costs)	1,823,487
Capitalized Reserves	90,000
Total Development Costs (TDC)	20,047,554
Summary	
Total Sources	20,077,728
Total Uses (TDC)	20,047,554
• •	

Projected Developer Fee and Overhead*: 2,104,112				
Maximum Allowable Developer Fee and Overhead**: 2,104,112				
Projected Developer Fee and Overhead equals 100 % of Maximum Allowable Fee and Overhead				

^{*} Note in particular the provisions of Section IV.B.5.a of the Guidelines, which detail the tasks (i) for which a developer may or may not receive compensation beyond the Maximum Allowable Developer Fee and Overhead and (ii) the costs of which must, if the tasks were performed by third parties, be included within the Maximum Allowable Developer Fee and Overhead.

^{**} Maximum Allowable Developer Fee and Overhead is calculated as follows: 5% of acquisition costs, plus 15% of the first \$3 million of fee-based development costs, plus 12.5% of fee-based development costs between \$3 and \$5 million, plus 10% of fee-based development costs in excess of \$5 million (Per DHCD QAP Guidelines).

Initial Unit/Rent Schedule

Affordable Units @ 80% AMI	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units	1	3	9	2	0
Number Square Feet	690	750-920	1185-1285	1385	NA
Monthly Rent	1094	1172	1373	1573	NA
Utility Allowance	126	135	195	239	NA

Affordable Units @ 50% AMI	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units					
Number Square Feet					
Monthly Rent					
Utility Allowance					

Describe utility allowance assumptions (utilities to be paid by tenants): Heat, hotwater and common elements shall be a building cost. Individual tenant services shall be individually metered. These shall include cable tv, dial tone and Internet. Wastewater, Water and unit electricity

Market Rate Units	Studio	1 Bedroom	2 Bedroom	3 Bedroom	4 Bedroom
Number of Units	4	10	27	4	0
Number Square Feet	690	750-920	1185-1285	1385	NA
Monthly Rent	1646	1738-2111	2666-2833	3023	NA

Initial Rental Operating Pro-Forma (for year one of operations)

Item	Notes	Amount	
Permanent Debt Assumptions			
Loan Amount	Lender:	15,058,296	
Annual Rate		5.5%	
Term		30	
Amortization		25	
Lender Required Debt Service Coverage	Ratio	1.2	
Gross Rental Income		1,582,343	
Other Income (utilities, parking)		117,000	
Less Vacancy (Market Units)	5% (vacancy rate)	(67,049)	
Less Vacancy (Affordable Units)	5% (vacancy rate)	(12,068)	
Gross Effective Income	<u> </u>	1,614,376	
Less Operating Expenses	Per Unit: 7,700	(462,000)	
Net Operating Income		1,152,376	
Less Permanent Loan Debt Service		960,314	
Cash Flow		192,062	
Debt Service Coverage		1.2	

Describe "other income": Rental of storage spaces, occasional exclusive rental of common areas, other services.

Rental Operating Expense Assumption

Item	Notes	Amount
Assumed Maximum Operating Expenses	Calculated based on Net Operating Income, Debt Service and required Debt Service Coverage listed above.	462,000
Assumed Maximum Operating Expense/Unit*	Number of Units: 60	7,700

^{*} MassHousing may request further detail regarding projected operating expenses if such expenses appear higher or lower than market comparables.

Required Attachments Relating to Section 5

5.1 New England Fund Lender Letter of Interest (required for projects with NEF financing)

Please attach a Letter of Interest from a current Federal Home Loan Bank of Boston (FHLBB) member bank regarding financing for the proposed development. The letter of interest must include, at a minimum, the following:

- Identification of proposed borrower, and brief description of the bank's familiarity with the borrower;
- Brief description of the Proposed Project, including location, number of units and type of building (townhouse, garden style, etc.);
- Confirmation that the bank is a current FHLBB member bank and that the bank will specifically use NEF funds for the proposed development.

NOTE: Binding Construction and Permanent Financing Commitments (or evidence of closed loans) will be required at the time you apply for Final Approval from MassHousing.

5.2 Market Rental Comparables (required)

Please provide a listing of market rents being achieved in properties comparable to the proposed project.

5.3 Market Study (if available)

MassHousing may require a market study at Final Approval for projects located in areas where the need or demand for the type of housing being proposed cannot be clearly demonstrated.

Section 6: APPLICANT QUALIFICATIONS, ENTITY INFORMATION AND CERTIFICATION

In order to issue Site Approval, MassHousing must find (as required by 760 CRM 56.04 (4)) that the applicant is either a non-profit public agency or would be eligible to apply as a Limited Dividend Organization and meets the general eligibility standards of the program.

Name of Proposed Project: Brookside
Development Team
Developer/Applicant: Eden Management Inc.
Development Consultant (if any):
Attorney: Mark Bobrowski, Blatman, Bobrowski, Mead & Talerman, LLC
Architect:
Contractor:
Lottery Agent:
Management Agent:
Other (specify): Doyle Engineering for site and land planning, civil engineering and utilities
Other (specify): Tata & Howard for wastewater and water engineering

Role of Applicant in Current Proposal

Development Task	Developer/Applicant	Development Consultant (identify)
Architecture and Engineering	Oversight	
Local Permitting	Oversight	
Financing Package	Oversight	
Construction Management	Oversight	
Other		

Applicant's Ownership Entity Information

Please identify for each of (i) the Applicant and, if different (ii) the Proposed Development Entity, the following (collectively with the Applicant and the Proposed Development Entity, the "Applicant Entities"): the Managing Entities, Principals, Controlling Entities and Affiliates of each.

Note: For the purposes hereof, "Managing Entities" shall include all persons and entities (e.g., natural persons, corporations, partnerships, limited liability companies, etc., including beneficiaries of nominee trusts) who are managers of limited liability companies, general partners of limited partnerships, managing general partners of limited liability partnerships, directors and officers of corporations, trustees of trusts, and other similar persons and entities that have the power to manage and control the activities of the Applicant and/or Proposed Development Entity.

"Principal or Controlling Entities" shall include all persons and entities (e.g., natural persons, corporations, partnerships, limited liability companies, etc., including beneficiaries of nominee trusts) that shall have the right to

- (i) approve the terms and conditions of any proposed purchase, sale or mortgage;
- (ii) approve the appointment of a property manager; and/or
- (iii) approve managerial decisions other than a decision to liquidate, file for bankruptcy or incur additional indebtedness.

Such rights may be exercisable either (i) directly as a result of such person's or entity's role within the Applicant or the Proposed Development Entity or the Managing Entities of either or (ii) indirectly through other entities that are included within the organizational structure of the Applicant and/or Proposed Development Entity and the Managing Entities of either.

In considering an application, MassHousing will presume that there is at least one Principal or Controlling Entity of the Applicant and of the Proposed Development Entity. Any person or persons who have purchased an interest for fair market value in the Applicant and/or Proposed Development Entity solely for investment purposes shall not be deemed a Principal or Controlling Entity.

"Affiliates" shall include all entities that are related to the subject organization by reason of common control, financial interdependence or other means.

Applicant
Name of Applicant: Eden Management Inc.
Entity Type (limited liability company, limited partnership, limited liability partnership, corporation, trust, etc.): Corporation
State in which registered/formed: Massachusetts
List all Managing Entities of Applicant (you must list at least one): Eden Management Inc.
List <u>all</u> Principals and Controlling Entities of Applicant and (unless the Managing Entity is an individual) its Managing Entities (use additional pages as necessary): Steven Zieff
List <u>all</u> Affiliates of Applicant and its Managing Entities (use additional pages as necessary):

2. Proposed Development Entity
Name of Proposed Development Entity: To be determined
Entity Type (limited liability company, limited partnership, limited liability partnership, corporation, trust, etc.): To be determined
State in which registered/formed: Massachusetts
List all Managing Entities of Proposed Development Entity (you must list at least one): Eden Management Inc.
List <u>all</u> Principals and Controlling Entities of Proposed Development Entity and (unless the Managing Entity is an individual its Managing Entities (use additional pages as necessary):
List <u>all</u> Affiliates of Proposed Development Entity and its Managing Entities (use additional pages as necessary):

Applicant Entity 40B Experience

Please identify <u>every</u> Chapter 40B project in which the Applicant or a member of the project team has or had an interest. For each such project, state whether the construction has been completed and whether cost examination has been submitted (use additional pages as necessary).

40B Project	Applicant or Team Member	Role	Municipality	Number of Units/Type	Year Completed	Cost Cert Submitted?
680 South Avenue	Team member	Consultant	Weston	16	2005	yes

Certification

I hereby certify on behalf of the Applicant, under pains and penalties of perjury, that the information provided above for each of the Applicant Entities is, to the best of my knowledge, true and complete; and that each of the following questions has been answered correctly to the best of my knowledge and belief:

(Please attach a written explanation for all of the following questions that are answered with a "Yes". Explanations should be attached to this Section 6.)

ls tl	here pending litigation with respect to any of the Applicant Entities? Yes No 🗸
Are	there any outstanding liens or judgments against any properties owned by any of the Applicant Entities? Yes No
	we any of the Applicant Entities failed to comply with provisions of Massachusetts law related to taxes, reporting employees and contractors, or withholding of child support? Yes \square No $\boxed{\checkmark}$
Hav	ve any of the Applicant Entities ever been the subject of a felony indictment or conviction? Yes No 🗸
	ing the last 10 years, have any of the Applicant Entities ever been a defendant in a lawsuit involving fraud, gross ligence, misrepresentation, dishonesty, breach of fiduciary responsibility or bankruptcy? Yes No 🗸
pur the	re any of the Applicant Entities failed to carry out obligations in connection with a Comprehensive Permit issued suant to M.G.L. c. 40B and any regulations or guidelines promulgated thereunder (whether or not MassHousing is or was Subsidizing Agency/Project Administrator) including, but not limited to, completion of a cost examination and return any excess profits or distributions? Yes No 🗹
	re any of the Applicant Entities ever been charged with a violation of state or federal fair housing requirements? No No
	any of the Applicant Entities not current on all existing obligations to the Commonwealth of Massachusetts, and any ncy, authority or instrument thereof? Yes No 🗸
as of the	certify that the information set forth set forth in this application (including attachments) is true, accurate and complete added the description described the description of my/our knowledge, information and belief. I further understand that MassHousing is relying information in processing the request for Site Approval in connection with the above-referenced project; and
for a) co the use of accordan MassHou posting (Signatur Name: _	certify that we have met with a representative of the 40B Department at MassHousing and understand the requirements impleting this application and b) the procedures if and when Site Approval is granted, including the requirement for (i) of the standard MassHousing Regulatory Agreement, (ii) submission to MassHousing, of a cost certification examined in nice with AlCPA attestation standards by pinety days of project completion (and prior to permanent loan closing if using is the permanent lender), of an audited cost certification by an approved certified public accountant and (iii) the of surety for completion of the cost certification as a condition of Final Approval by MassHousing under Chapter 40B.
Title:	100 De F
Date:	(0°7U-1/e

Required Attachments Relating to Section 6

6.1 Development Team Qualifications

Please attach resumes for principal team members (Applicant, consultant, attorney, architect, general contractor, management agent, lottery agent, etc.) and list of all relevant project experience for 1) the team as a whole and 2) individual team members. Particular attention should be given to demonstrating experience with (i) projects of a similar scale and complexity of site conditions, (ii) permitting an affordable housing development, (iii) design, and (iv) financing. The development team should demonstrate the ability to perform as proposed and to complete the project in a competent and timely manner, including the ability to pursue and carry out permitting, financing, marketing, design and construction.

(If the Applicant (or, if the Applicant is a single purpose entity, its parent developer entity) has received financing from MassHousing within the past five (5) years for a development of comparable size and complexity to the Proposed Project, no resume or list of project experience need be submitted for the Applicant or, as applicable, its parent developer entity. Information regarding the other team members still will be required.)

6.2 Applicant's Certification

Please attach any additional sheets and any written explanations for questions answered with "yes" as required for Certification.

Section 7: NOTIFICATIONS AND FEES

Name of Proposed Project: Brookside	
Notice	
Date(s) of meetings, if any, with municipal officials prior to submission of application to MassHousing: January 27, 2016, March 29, 2016, April 11, 2016, May 25, 2016	
Date copy of complete application sent to chief elected office of municipality:	
Date notice of application sent to DHCD:	
Fees (all fees should be payable to MassHousing) MassHousing Application Processing Fee (\$2500):	2,500
Chapter 40B Technical Assistance/Mediation Fee	
a. Base Fee: (Limited Dividend Sponsor \$2500, Non-Profit or Public Agency Sponsor \$1,000)	2,500
b. Unit Fee (all projects) \$30 per Unit:	1,800
Total TA/Mediation Fee (Base Fee plus Unit Fee):	4,300
Total Fees Due:	6,800

Land Appraisal Cost

You will be required to pay for an "as-is" market value appraisal of the Site to be commissioned by MassHousing. MassHousing will contact you once a quote has been received for the cost of the appraisal.

Required Attachments Relating to Section 7

- 7.1 Narrative describing any prior correspondence and/or meetings with municipal officials
- 7.2 Evidence (such as a certified mail receipt) that a copy of the complete application package was sent to the chief elected official of municipality (may be submitted after the application is submitted to MassHousing)
- 7.3 Copy of notice of application sent to DHCD
- 7.4 Check made payable to MassHousing for Processing Fee (\$2500)
- 7.5 Check made payable to MassHousing for Technical Assistance/Mediation Fee
- 7.6 W-9 (Taxpayer Identification Number)

Application Checklist

The documentation listed below must, where applicable, accompany each application. For detailed descriptions of these required documents, please see the relevant sections of the application form.

ations missing any of the documents indicated by an asterisk will not be processed by MassHousing until outing receives the missing item(s).
* Completed application form, and certification under pains and penalties of perjury (one (1) signed original accompanied by two (2) copies of the complete application package)
* Location Map
Tax Map
* Directions to the Proposed Site
* Existing Conditions Plan
Aerial Photographs
Site/Context Photographs
* Documentation Regarding Site Characteristics/Constraints
* By Right Site Plan, if Applicable
* Preliminary Site Layout Plan(s)
* Graphic Representations of Project/Preliminary Architectural Plans
* Narrative Description of Design Approach
* Tabular Zoning Analysis
Sustainable Development Principles Evaluation Assessment Form
* Evidence of Site Control (documents and any plans referenced therein)
Land Disposition Agreement, if Applicable
* NEF Lender Letter of Interest
Market Rental Comparables
Market Study, if Required by MassHousing
* Development Team Qualifications
Applicant's Certification (any required additional sheets)
Narrative describing prior contact (if any) with municipal officials
* Evidence that a copy of the application package has been received by the chief elected official in the municipality (may follow after initial submission of application package, but site visit will not be scheduled nor request for municipal comments made until such evidence is received by MassHousing)
Copy of Notification Letter to DHCD
* Fees (\$5,000 plus \$30 per unit of housing proposed) payable to MassHousing (once an appraiser has been selected by MassHousing and an appraisal fee quoted, an additional non-refundable appraisal fee will be required)

[ATTACH SUSTAINABLE DEVELOPMENT SCORECARD HERE]



Revised: 12/7/12

SUSTAINABLE DEVELOPMENT CRITERIA SCORECARD

Project Name:	Brookside	
Project Number:		
Program Name:		
Date:	6//2016	
Mass Housing encourages housing development that is consistent green building practices. Prior to completing this form, please rel Development Principles (adopted May 2007) available at: Sustainable Development Principles DEVELOPER SELF-ASSESSMENT		
(for consistency with the Sustainable Development Principles)		
Method 1:		Check "X" Below
Redevelop First		Yes No NA X
If Rehabilitation:		Check "X" helow if applicable
- Rehabilitation/Redevelopment/Improvements to Structure		
- Rehabilitation/Redevelopment/Improvements to Infrastructure		

If New Construction:		[]
 Contributes to revitalization of town center or neighborhood Walkable to: 		
(a) transit		
(b) downtown or village center		
(c) school		
(d) library		
(e) retail, services or employment center		
- Located in municipally-approved growth center		
Explanation (Required)		

Optional - Demonstration of Municipal Support:
-Letter of Support from the Chief Elected Official of the municipality* -Housing development involves municipal funding -Housing development involves land owned or donated by the municipality
*Other acceptable evidence: Zoning variance issued by ZBA for project; Minutes from Board of Selectman meeting showing that project was discussed and approved, etc.
Explanation (Required)
Method 2: Development meets a minimum of five (5) of the Commonwealth's Sustainable Development Principles, as shown in the next section below.
If the development involves strong municipal support (evidence of such support must be submitted as an attachment), the development need only meet four (4) of the Sustainable Development Principles. However, one (1) of the Principles met must be Protect Land and Ecosystems.
Please explain at the end of each category how the development follows the relevant <i>Sustainable Development Principle(s)</i> and explain how the development demonstrates each of the checked "X" statements listed under the <i>Sustainable Development Principle(s)</i> .
(1) Concentrate Development and Mix Uses Yes No NA X
Support the revitalization of city and town centers and neighborhoods by promoting development that is compact, conserves land, protects historic resources, and integrates uses. Encourage remediation and reuse of existing sites, structures, and infrastructure rather than new construction in undeveloped areas. Create pedestrian friendly districts and neighborhoods that mix commercial, civic, cultural, educational, and recreational activities with open spaces and homes.
- Higher density than surrounding area - Mixes uses or adds new uses to an existing neighborhood - Includes multi-family housing - Utilizes existing water/sewer infrastructure - Compact and/or clustered so as to preserve undeveloped land - Reuse existing sites, structures, or infrastructure - Pedestrian friendly - Other (discuss below) Explanation (Required)
Brookside is the repair of a riverfront commercial use into a appropriately dense residential use. The new footprint is clustered within and appropriately located up gradient in previously disturbed upland area. The new compact multifamily layout will allow the restoration of the riverfront and resources, provide significant on site open space and increased access to on and offsite passive recreation areas. It will

use existing infrastructure, and improve pedestrian access within the site and along Boston Post Road.

	Check "X"	Below	
(2) Advance Equity & Make Efficient Decisions	Yes	No	NA
Promote equitable sharing of the benefits and burdens of development. Provide techn for inclusive community planning and decision making to ensure social, economic, as Ensure that the interests of future generations are not compromised by today's decision	ıd environn	ategic sup iental justi	port ce.
Promote development in accordance with smart growth and environmental stewardship	ip.		
 Concerted public participation effort (beyond the minimally required public hearings) Streamlined permitting process, such as 40B or 40R Universal Design and/or visit ability Creates affordable housing in middle to upper income area and/or meets regional need Creates affordable housing in high poverty area Promotes diversity and social equity and improves the neighborhood Includes environmental cleanup and/or neighborhood improvement in an Environmental Justice Community Other (discuss below) Explanation (Required) Wayland is an upper income area, Various stakeholders have been contacted in the interest of public participation.	X X X X X Ticipation. Br	ookside will	provide
a context appropriate affordable mix of multi-family housing to encourage a sense of community throug amenities and services. Its density and design will accommodate the spectrum of resident and visitor ph Comprehensive Permit process will afford the community a reasonable comment and conditioning of th	ysical abilities	tent, shared	on site
(3) Protect Land and Ecosystems Protect and restore environmentally sensitive lands, natural resources, agricultural land wetlands and water resources, and cultural and historic landscapes. Increase the quant of open spaces and recreational opportunities.		No labitats,	NA sibility
 Creation or preservation of open space or passive recreational facilities Protection of sensitive land, including prime agricultural land, critical habitats, and wetlands Environmental remediation or clean up 	Check "X" h	pelow if appli	cable

Explanation (Required)				
Nearly 80% of the site will be restored from its historical, or preserved. Brookside will make available trail systems and improved connectivity along Boston Post Road. By concentrating development in its the on site wetland resources and aid its adjacencies. The development will mitigate its effect to these Development design and Best Management Practices operation.	upland areas	the site will 1	protect	
		_		
	Check "X	" Below		
(4) Use Natural Resources Wisely	Yes	No	NA	
Construct and promote developments, buildings, and infrastructure that conserve nat waste and pollution through efficient use of land, energy, water, and materials.	ural resour	ces by redu	cing	
 Uses alternative technologies for water and/or wastewater treatment Uses low impact development (LID) or other innovative techniques Other (discuss below) 	Check "X X X	" below if app	olicable	
Explanation (Required)				
Design, construction and operation of Brookside will mirror Low Impact Development practices. Drive will use minimum impact / xeriscaping guidelines. Building orientation, design and operation will seek conservation methods and means. We will work with the Wayland Board of Health and the DEP to inswastewater disposal. The design will advance Low Impact Development approaches to rain and grey w	to enhance e stitute state o	fficiency thro the art mear	ough	
	<i>a</i>			
	Check "X" Yes	No No	NA	
(5) Expand Housing Opportunities	X			
Support the construction and rehabilitation of homes to meet the needs of people of all abilities, income levels and household types. Build homes near jobs, transit, and where services are available. Foster the development of housing, particularly multifamily and single-family homes, in a way that is compatible with a community's character and vision and with providing new housing choices for people of all means.				
 Includes rental units, including for low/mod households Includes homeownership units, including for low/mod households Includes housing options for special needs and disabled population Expands the term of affordability Homes are near jobs, transit, and other services Other (discuss below) 	Check "X" X X X X	below if app	licable	
Explanation (Required)				
Wayland is an upper income area. Brookside is a "rental by choice" community of which 25% of the draffordable. These affordable dwellings, with their broad spectrum of product characteristics and sense a shopping and other services.	wellings will of community	be perpetually, are located	y near	
(6) Provide Transportation Choice	Check "X" Yes	Below No	NA	

improve air quality. Prioritize rail, bus, boat, rapid and surface transit, shared-vehicle and shared-ride services, bicycling, and walking. Invest strategically in existing and new passenger and freight transportation infrastructure that supports sound economic development consistent with smart growth objectives. Check "X" below if applicable - Walkable to public transportation - Reduces dependence on private automobiles (e.g., provides previously unavailable shared transportation, such as Zip Car or shuttle buses) - Increased bike & ped access - For rural areas, located in close proximity (i.e., approximately one mile) to a transportation corridor that provides access to employment centers, retail/commercial centers, civic or cultural destinations - Other (discuss below) Explanation (Required) Brookside will encourage transportation choice and reduction of auto trips through design. This design includes Zip Car as an on site fixture, enhanced Boston Post Road and adjacent trail connectivity and permanent bicycle storage. A Transportation Demand Management plan and its implementation will be coordinated through the community's property manager. Check "X" Below Yes (7) Increase Job and Business Opportunities X Attract businesses and jobs to locations near housing, infrastructure, and transportation options. Promote economic development in industry clusters. Expand access to education, training, and entrepreneurial opportunities. Support growth of local businesses, including sustainable natural resource-based businesses, such

Maintain and expand transportation options that maximize mobility, reduce congestion, conserve fuel and

	Check "X" below if applicable
- Permanent jobs	X
- Permanent jobs for low- or moderate-income persons	
- Jobs near housing, service or transit	X
- Housing near an employment center	
- Expand access to education, training, or entrepreneurial opportunities	
- Support local businesses	
- Support natural resource-based businesses (i.e., farming, forestry, or aquaculture)	
- Re-uses or recycles materials from a local or regional industry's waste stream	
 Support manufacture of resource-efficient materials, such as recycled or low- toxicity materials 	
- Support businesses that utilize locally produced resources such as locally harvested wood or agricultural products	
- Other (discuss below)	

as agriculture, forestry, clean energy technology, and fisheries.

Explanation (Required)			
Brookside's 60 multifamily dwellings will require a management and maintenance team and its asso vendors. The design and execution will accommodate a live / work / play lifestyle that is within wall access the proximate local businesses.			
(8) Promote Clean Energy	Check "X" Below		
Maximize energy efficiency and renewable energy opportunities. Support energy clean power generation, distributed generation technologies, and innovative indust emissions and consumption of fossil fuels.			
 Energy Star or equivalent* Uses renewable energy source, recycled and/or non-/low-toxic materials, exceeds the state energy code, is configured to optimize solar access, and/or otherwise results in waste reduction and conservation of resources Other (discuss below) 	Check "X" helow if applicable X		
* All units are required by MassHousing to be Energy Star Efficient. Please include in your explanation a description of how the development will meet Energy Star criteria.			
Explanation (Required)			
The Project will meet the Energy Star Criteria for Multifamily Housing issued September 2014. In paccomplished by benchmarking the design and specified common and individual dwelling material; Star criteria for performance, operation and savings. The efficacy of the site will be further enhanced and utilizing on site and locally sourced material, to the extent practicable.	and equipment against the Energy		
	Check "X" Below		
(9) Plan Regionally	Yes No NA		
Support the development and implementation of local and regional, state and inters public support and are consistent with these principles. Foster development projec conservation, transportation and housing that have a regional or multi-community term costs and benefits to the Commonwealth.	ts, land and water		
 Consistent with a municipally supported regional plan Addresses barriers identified in a Regional Analysis of Impediments to Fair Housing Measurable public benefit beyond the applicant community Other (discuss below) 	Check "X" below if applicable X		
	L		
Explanation (Required) See the 405 Metropost Compact Resolvide will protosicily aid in Wayland's offert to fulfill the Com	manuscalible Coloridical VV		
See the 495 Metrowest Compact. Brookside will materially aid in Wayland's effort to fulfill the Com Index of 10% for the percentage of affordable housing stock. DHCD's 2013 Analysis of Impediment increasing multifamily housing as a means to address the barriers to affordable housing. This multi- dwelling types and sizes, and community benefits, is in an area with a demonstrated demand for this	s to Fair Housing (January 2014) lists family development, with its range of		

For further information regarding 40B applications, please contact Greg Watson, Manager, Comprehensive Permit Programs, at (617) 854-1880 or gwatson@masshousing com

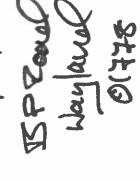
Brookside

113, 115, 117,119 Boston Post Road Wayland, MA 01778 (Middlesex County)

15P Rough

Drawings to Accompany

113/15/14/119/121/123



MASSHousing Comprehensive Permit Site Approval Application

SITE

Aerial Photographs & Sile Context

Cover Sheet with Locus Map

Drawing List:

Site Analysis Plan & Photos Existing Conditions Plan

By Right Site Plan

Preliminary Site Layout Preliminary Architectural Plans & Style

LOCUS MAP

NOT TO SCALE

Switter:

Eden Managment Inc.

80 Hope Avenue, Suite 512 Waltham, MA 02453 T (508) 269-6900

szieff@edenmanagementinc.com

Contact: Steven Zieff

Legal Counsel

Blatman, Bobrowski, Mead & Talerman

9 Damonmill Square, Suite 4A4

Concord, MA 01742

mark@bbmatlaw.com (978) 371-3928

Contact: Mark Bobrowski, Esq.

Architect/Landscape Architect:

Suneeth P. John 35 Cherry Sheel, Newton, MA 02465 T (814) 883-4736

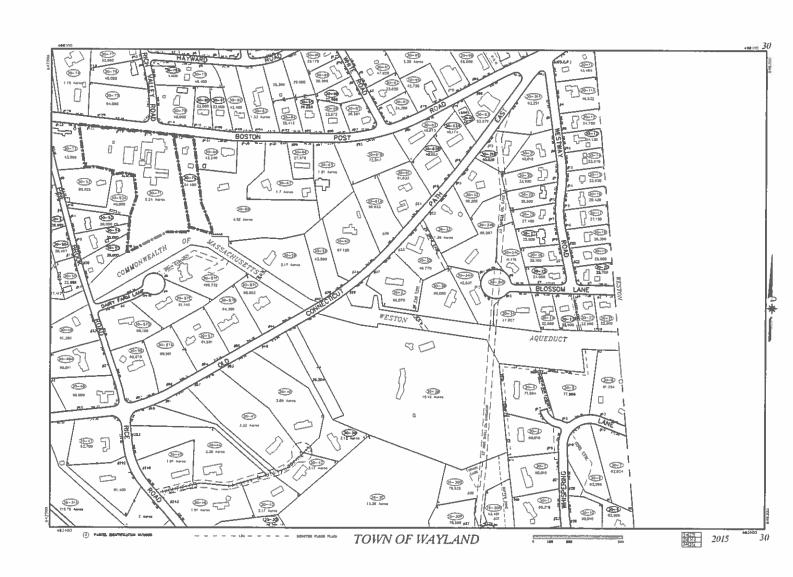
Contact: Suneeth John, RLA

E. suneethjohn@gmail.com

Civil Engineers:

Dayle Engineering Inc. 14 Spring Street Waltham, MA 02451 T. (781) 850-2731 Ext 10 wdoyle@doyleeng com

Contact: William Doyle P.E.



Brookside

Directions to the Site:

Address 113, 115, 117 & 119 Boston Post Road (Route 20) Wayland

Presently Mahoney's Garden Center.

From the North or South: Interstate 95 to Exit 26 in Waltham.

Site is 3.6 miles due west on Route 20 in Wayland.

At Exit 26 head west on Route 20 / Boston Post Road into Weston.

Follow Route 20 / Boston Post Road through Weston.

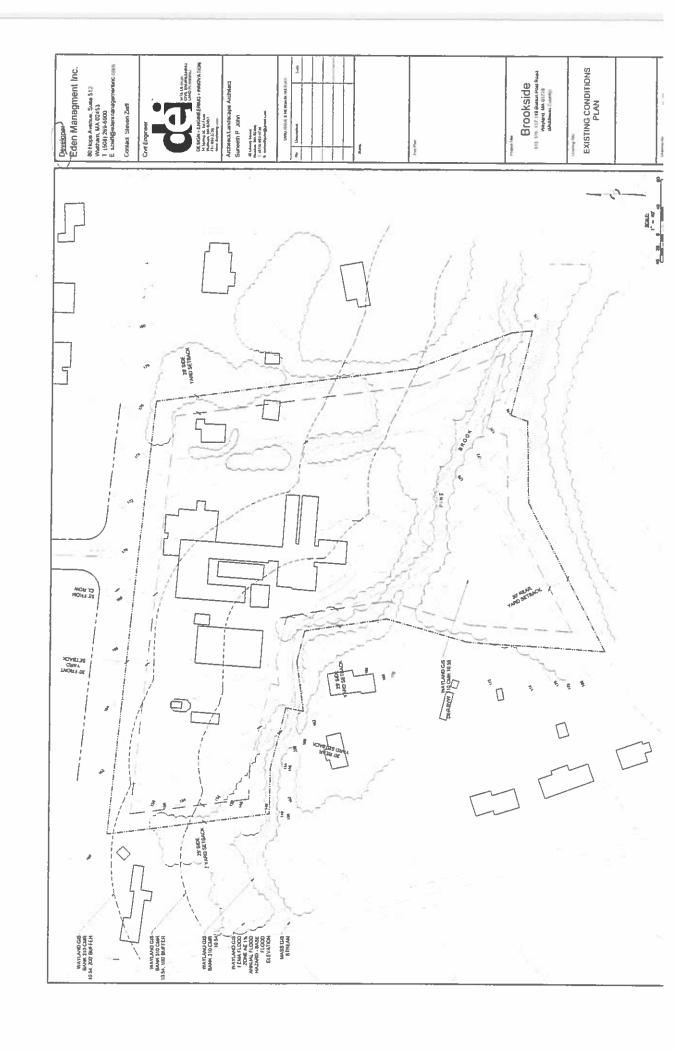
Upon entering Wayland, stay right of the Coach Grill / Old Connecticut path intersection.

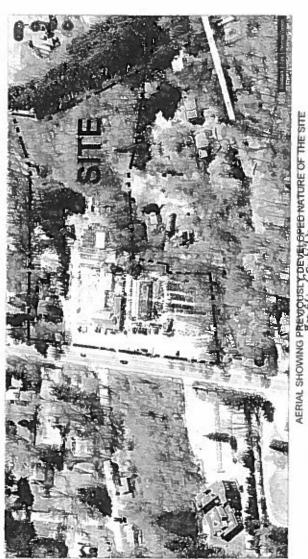
Vokes Theater will approach on the left.

Be prepared to encounter the site.

As you approach the Islamic Center of Boston on the right, the site will be to your left.

If you encounter Pinebrook Road on the left or the Assisted Living / Memory Care Avita at Carriage House on the right, you've gone too far.





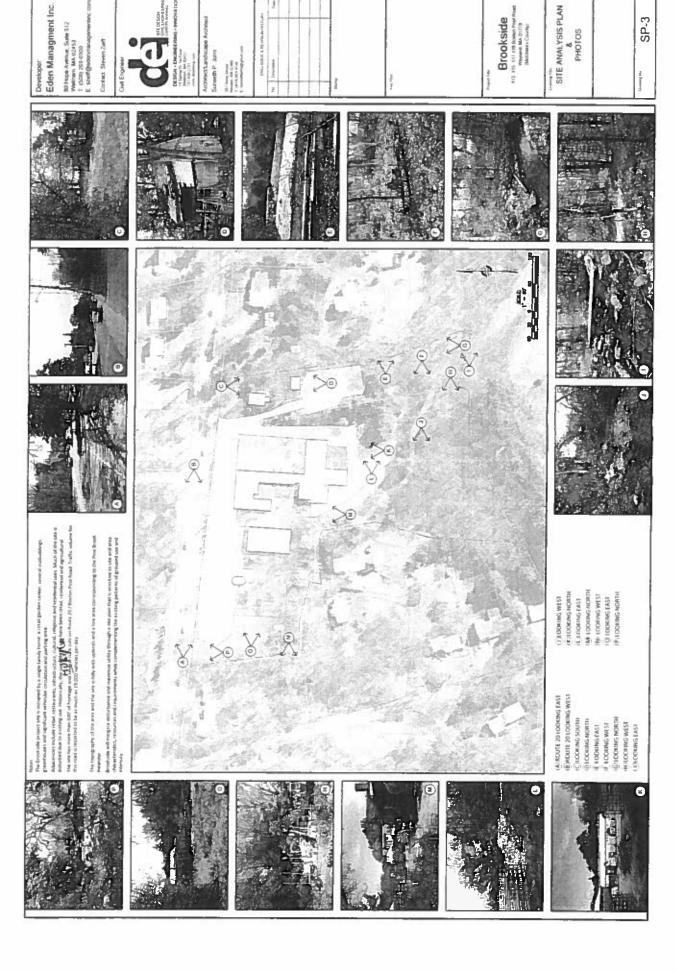


Developer Eden Managment Inc.

Brookside

AERIAL PHOTOGRAPH
SITE CONTEXT

1/4 MILE CONTEXT



Brookside

Site Characteristics and Constraints

Historic Resources

The Project Site is not located within an historic district nor does it contain historic or cultural resources according to the MACRIS website.

Flood Plain

The Project Site is located within flood map number 25017C0527F, effective on 07/07/2014. The Site contains FEMA Zone X and Zone A designated areas. Zone X is defined as "areas of 0.2% annual chance flood." Zone A is defined as "areas with 1% chance of annual flooding." The map shows the areas on the Site that are designated as Zone A shaded in light blue. Zone X areas are unshaded.

Wetland and Natural Habitat

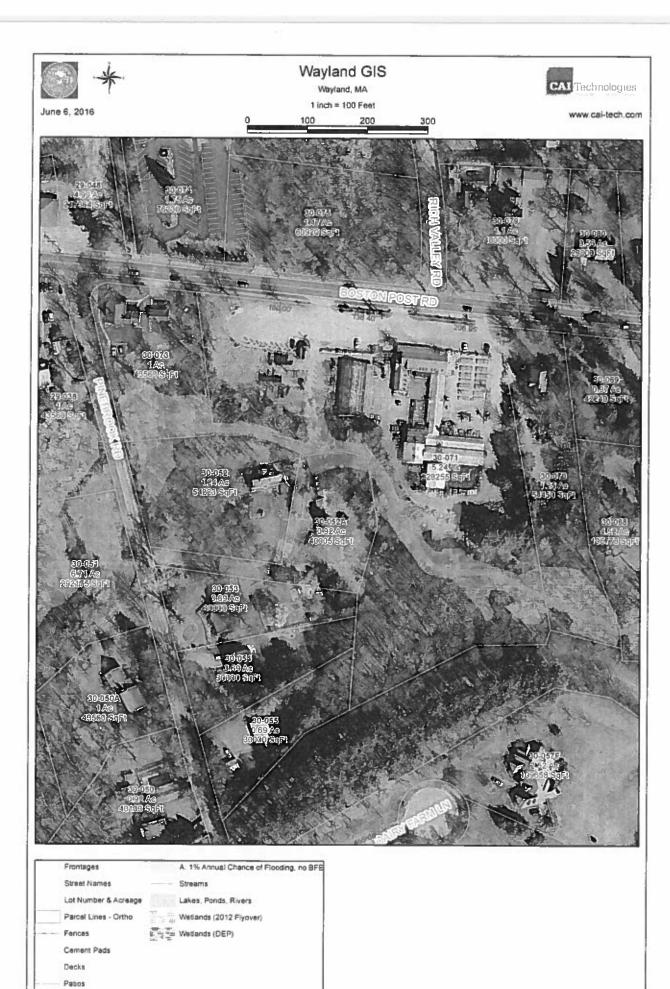
The Site contains bordering vegetated wetland (BVW) and a river. The Project is proposed to remove and restore much of the existing disturbances occurring in the resource area and be constructed in uplands.

Zoning

The Site is located entirely within the 40,000 lot area / 180-foot frontage single family district. According to the Wayland Zoning Bylaws multifamily residential uses are prohibited in the district. The Project is anticipated to conform to the dimensional requirements as set forth in the bylaws with the exception of height and stories.

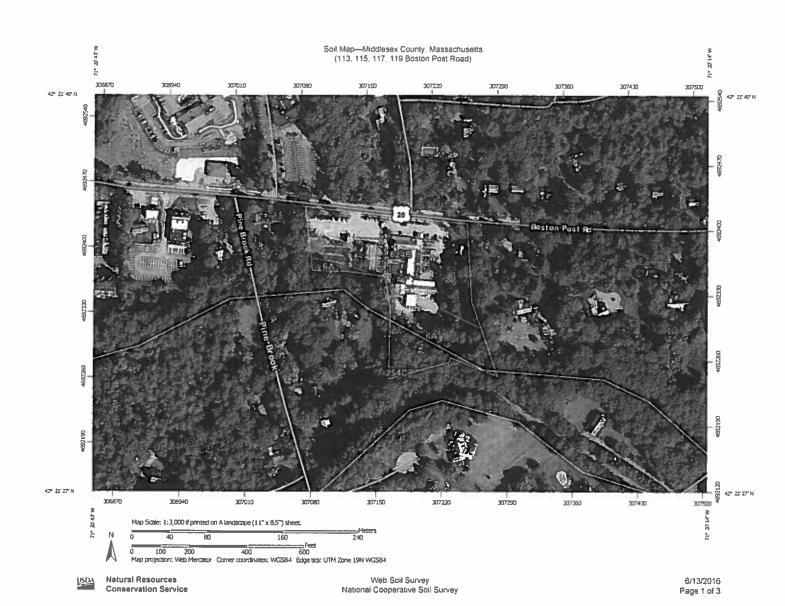
Soils and Surficial Geology

The majority of the property is comprised of Haven-Urban land complex, 0 to 8 percent slopes (624B). Other soil types making up the site are Scarboro mucky fine sandy loam, 0 to 3 percent slopes (6A) and Merrimac fine sandy loam, 8 to 15 percent slopes. The Site Soil map is attached.



Data shown on the map is provided for planning and informational purposes only. The municipality and CAI Technologies are not responsible for any use for other purposes or insuse or insu

Water Bodies (Streams)



MAP LEGEND

图 Spoil Area

Stony Spot

Q*

Water Features

Transportation

Background

1

1-1-1

Nery Stony Spot

Wet Spot

Special Line Features

Streams and Canals

Interstate Highways

Other Δ

Rails

US Roules

Major Roads

Local Roads

Aenal Photography

Area of Interest (AOI)

Area of Interest (AOI)

Solls

Soil Map Unit Polygons



Soil Map Unit Lines Soil Map Unit Points

岡

Special Point Features

(c) Blowout Borrow Prt

Ø

Clay Spot ж

Closed Depression 0

Gravel Pit X

Gravelly Spot å Landfill

22 Lava Flow A.

Marsh or swamp خك

Mine or Quarry

P Miscellaneous Water 0

Perennial Water

Rock Outcrop

Saline Spot

+ Sandy Spot

Severely Eroded Spot -

Sinkhole ٥

Stide or Stip è

Sodic Spot 65

MAP INFORMATION

The soil surveys that comprise your AOI were mapped at 1 25,000

Warning: Soil Map may not be valid at this scale.

Enlargement of maps beyond the scale of mapping can cause misunderstanding of the detail of mapping and accuracy of soil line placement. The maps do not show the small areas of contrasting soils that could have been shown at a more detailed scale

Please rely on the bar scale on each map sheet for map

Source of Map Natural Resources Conservation Service Web Soil Survey URL: http://websoilsurvey.nrcs.usda.gov Coordinate System: Web Mercator (EPSG 3857)

Maps from the Web Soil Survey are based on the Web Mercator projection, which preserves direction and shape but distorts distance and area. A projection that preserves area, such as the Albers equal-area conic projection, should be used if more accurate calculations of distance or area are required.

This product is generated from the USDA-NRCS certified data as of the version date(s) listed below

Soil Survey Area: Middlesex County, Massachusetts Survey Area Data: Version 15, Sep 28, 2015

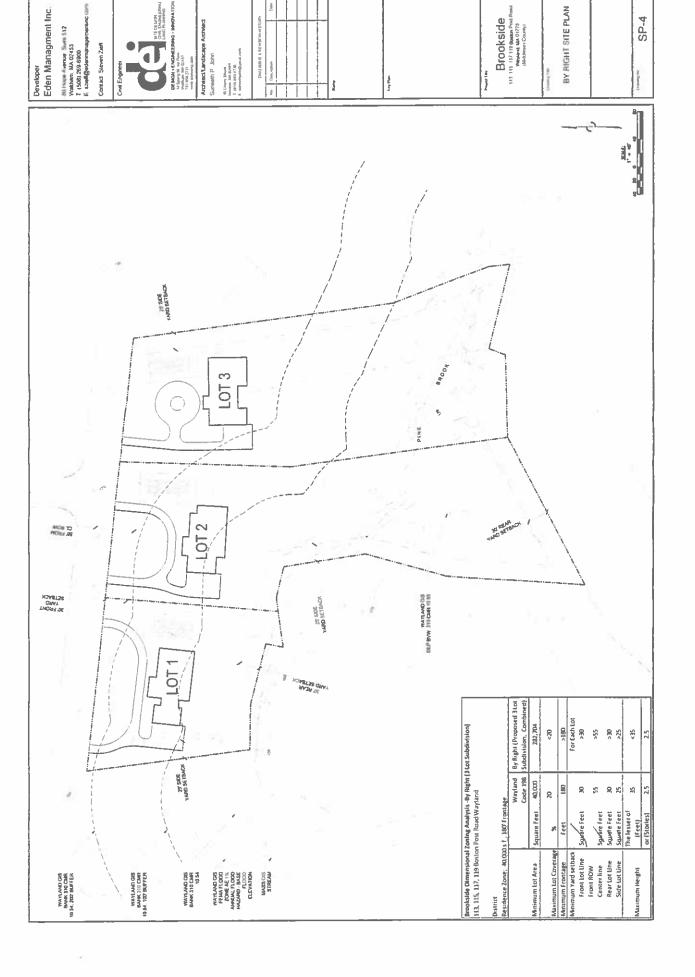
Soil map units are labeled (as space allows) for map scales 1 50,000 or larger

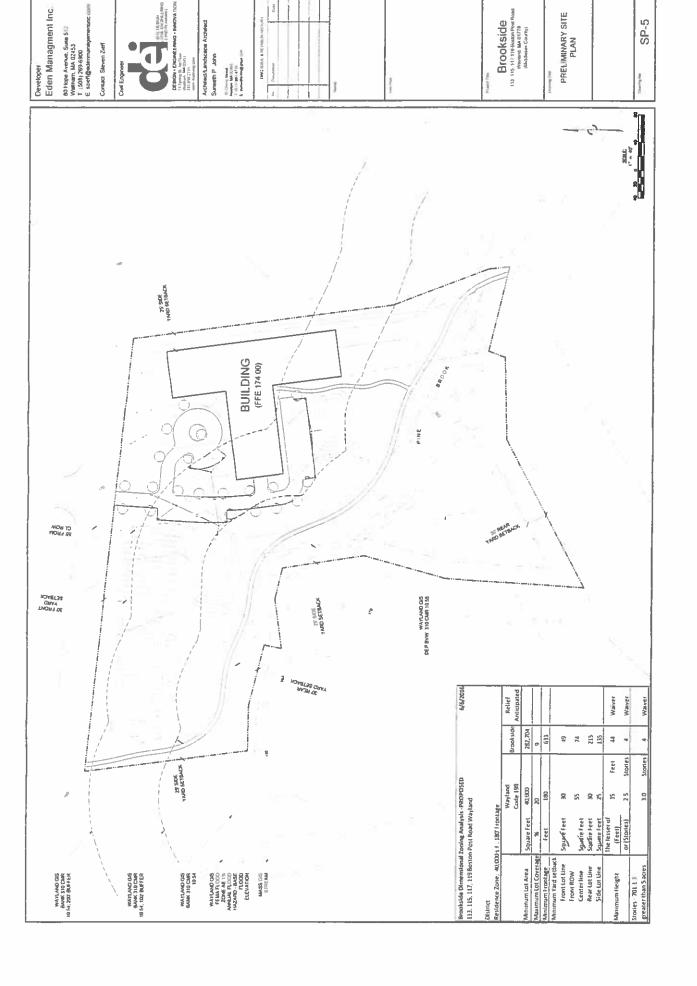
Date(s) aenal images were photographed. Sep 12, 2014—Sep 28, 2014

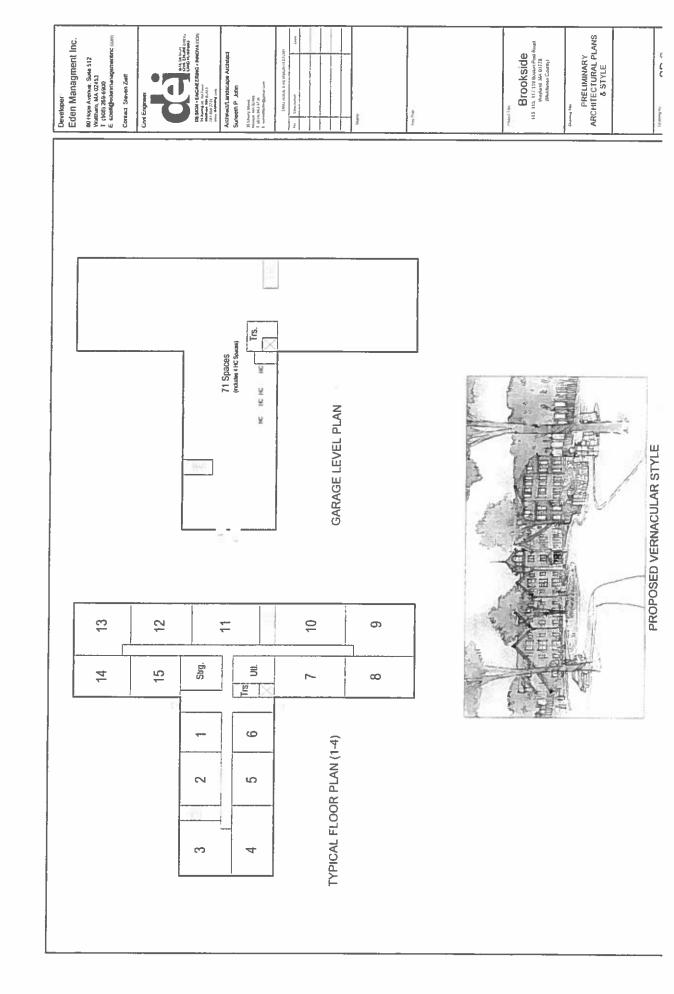
The orthopholo or other base map on which the soil lines were compiled and digitized probably differs from the background imagery displayed on these maps. As a result, some minor shifting of map unit boundaries may be evident.

Map Unit Legend

Middlesex County, Massachusetts (MA017)			
Map Unit Symbol	Map Unit Name	Acres in AOI	Percent of AOI
6A	Scarboro mucky fine sandy loam, 0 to 3 percent slopes	1.8	35.6%
254C	Merrimac fine sandy loam, 8 to 15 percent slopes	0.0	0.9%
624B	Haven-Urban land complex, 0 to 8 percent slopes	3.2	63.6%
Totals for Area of Interest		5.1	100.0%







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Brookside
```

Typical Dwelling Type Floor Plans

1/4" scale

1 Bedroom, 1 Bath

3 unit types

02, 04, 18

1 Bedroom, 1 Bath with Den

2 unit types

06, 27

2 Bedrooms, 2 Bath

5 unit types

01, 03, 11, 15, 28

2 Bedrooms, 2 Bath with Den

1 unit type

80

3 Bedrooms, 2 Baths

2 Unit types

07, 25

BEDROOM 92

BEDROOM 93

BEDROO

Unit Type:

Scale:

W- P1

CINING NOOM

BEDROOM

CINING NOOM

BEDROOM

CINING NOOM

BEDROOM

Unit Type:

Scaue

p W = 15

Unit 02

DATE STATE OF THE POPER STATE OF

Unit Type:

Scatter

365 = 15

MITCHEN

FOYER

DINING NOOK

DINING ROOM

BEDROOM

BEDROOM

BEDROOM

DINING NOOK

BEDROOM

BEDROOM

DINING NOOK

BEDROOM

BEDROOM

DINING NOOK

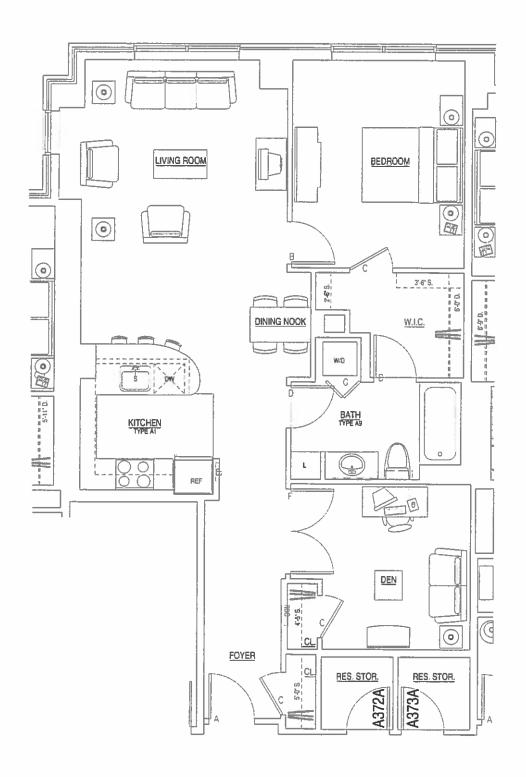
BEDROOM

BEDROO

Unit Type:

Scale:

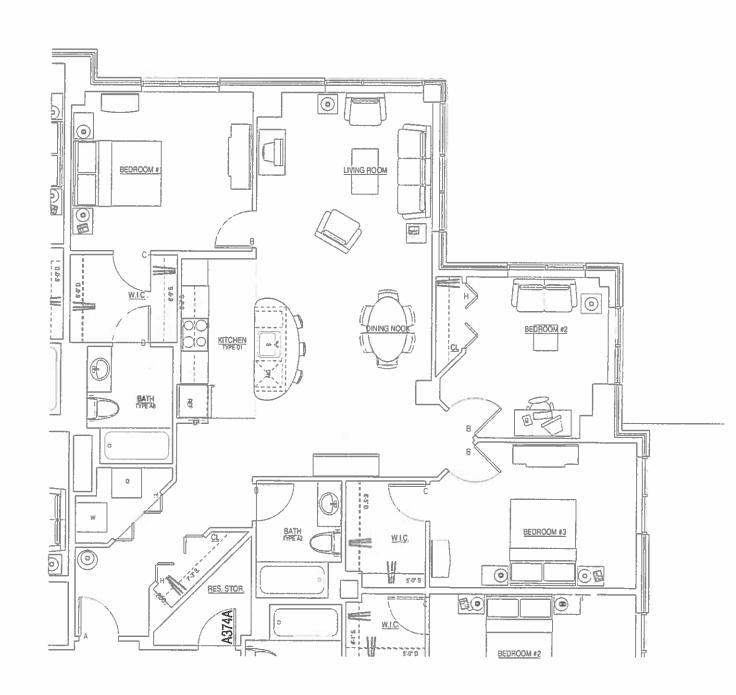
W* = \$5.0*



Unit 07

Scale:

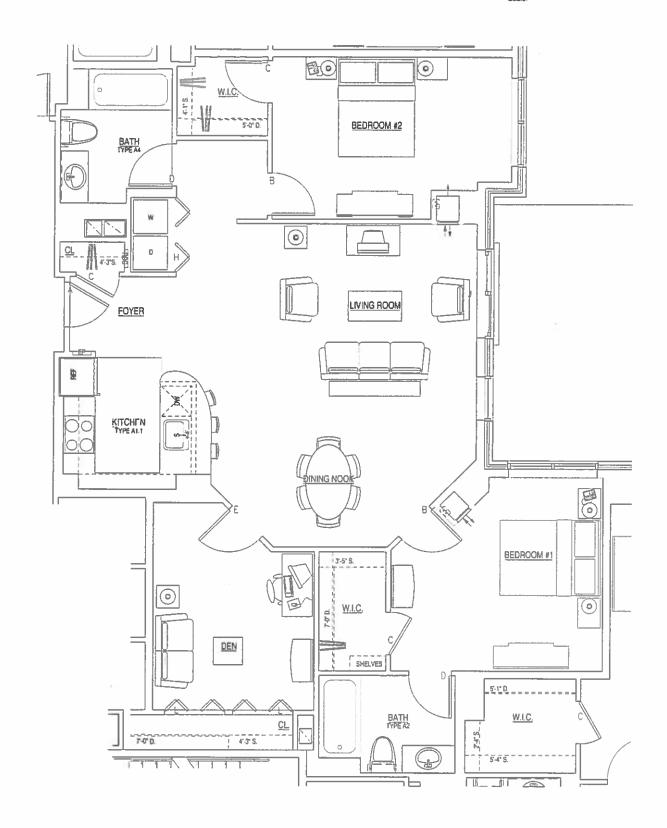
%" = 1'-0"

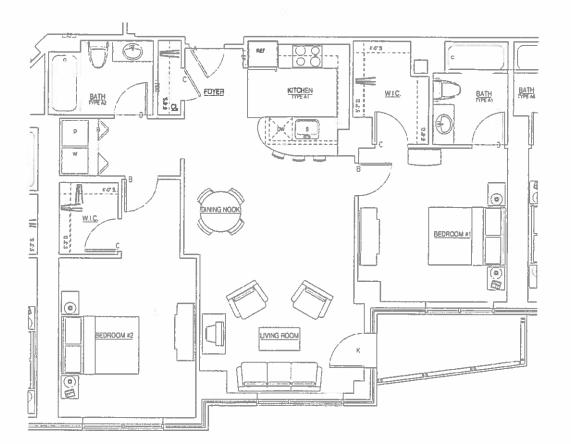


Unit 08

Scale:

14° = 11-0°





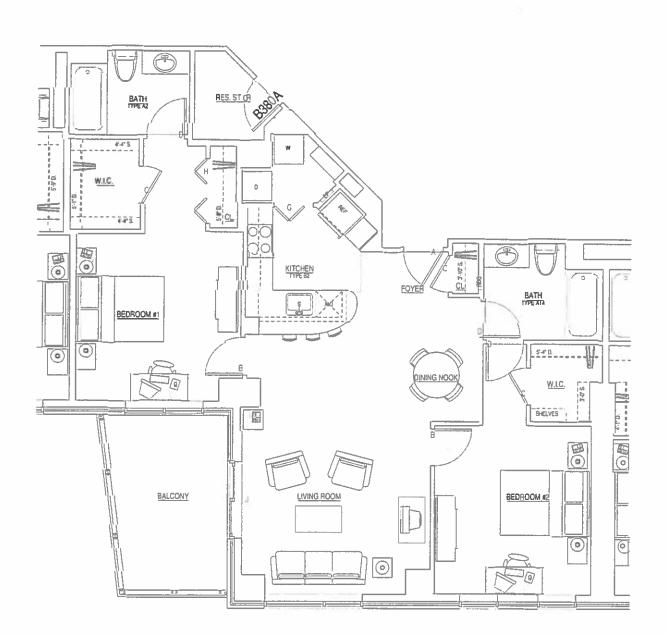
Scale

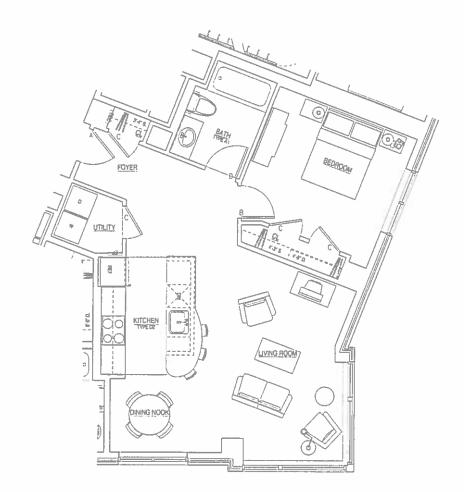
W* + 1'4

Unit 15

Scale:

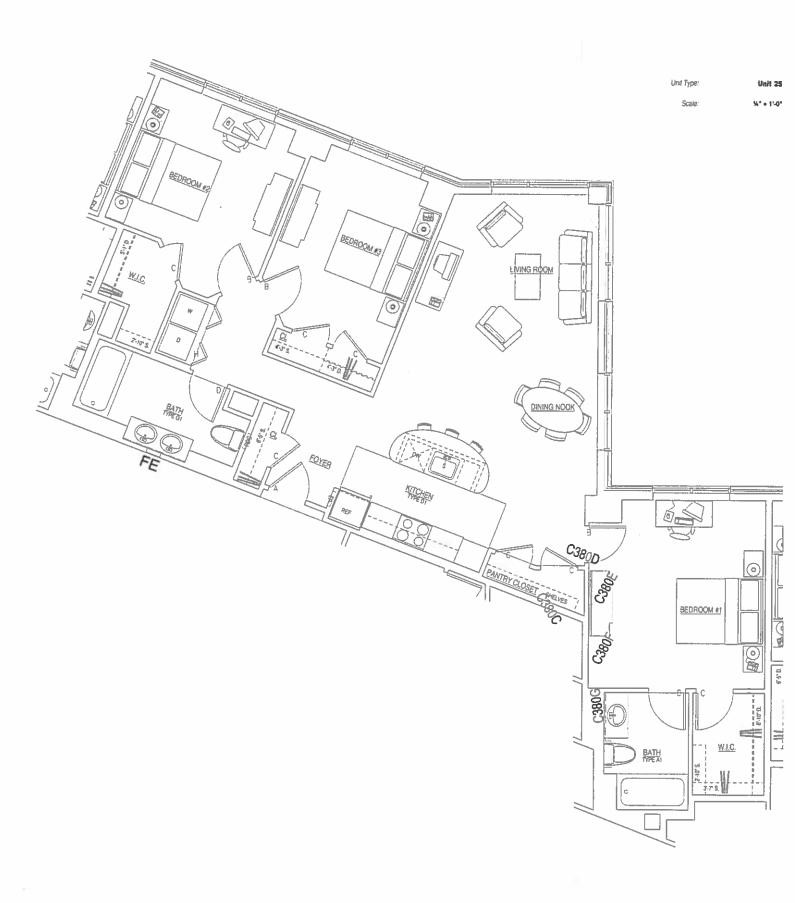
%" = 1'-0"



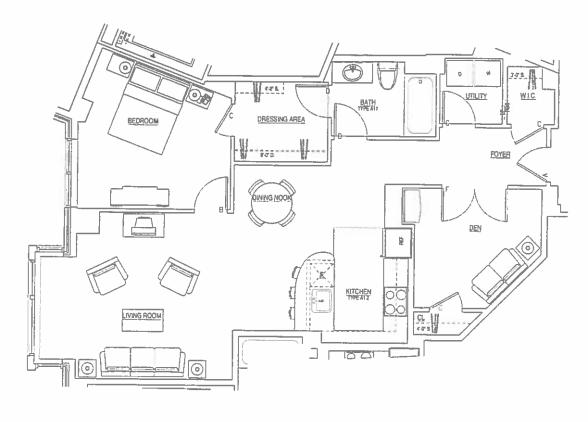


Lint Type:

CRM:

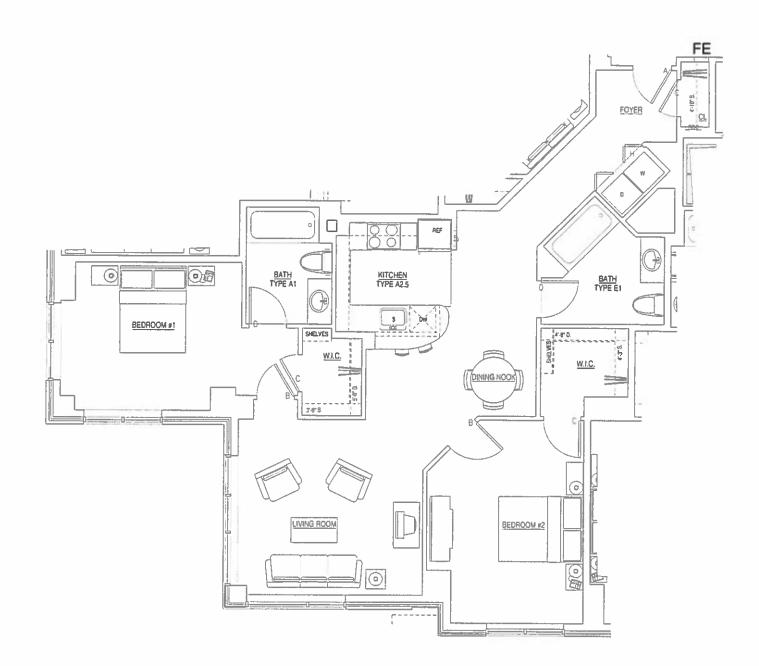


W* = 1



Unit 28

Scale:



Brookside Narrative Description of Design Approach June ___, 2016

The Brookside project site is occupied by a single family home, a retail garden center, several outbuildings, greenhouses and significant vehicular circulation and parking area. Adjacencies include retail, restaurants, infrastructure, cultural, religious and residential uses. Much of the site is disturbed due to existing use. Historically, the uses of the site have been retail, residential and agricultural. The site has more than 600' of frontage and several curb cuts on Route 20 / Boston Post Road. Vehicular transportation volume for Boston Post Road is reported to be as much as 19,000 Average Daily Trips (adt) per day in this location

The topography of the area and the site is hilly with uplands and a low area corresponding to the Pine Brook meander.

Much of the site has been disturbed. Brookside will mitigate disturbance and maximize utility through a site plan that is sensitive to site and area characteristics, resources and requirements while complementing the existing patterns of grouped use and intensity.

The overall project design clusters the development in a discrete, upland area appropriately buffered from its adjacencies and affording increased protection to the riverfront resources. Primary access will occur through a centrally located driveway that provides safer access between the site, Boston Post Road and the cross street Rich Valley Road. A majority of the site will be restored and / or improved to a condition benefiting riverfront protection, open space, passive recreation and pedestrian connectivity to the adjacent trail and rail trail systems.

Additionally, a Complete Streets treatment of the Boston Post Road frontage will encourage pedestrian and non-motorized use of the right of way.

Brookside's form and footprint's location corresponds to its residential adjacencies and is advantageously perched above the riverfront and restored open space. These characteristics, in combination with the design's significant buffering, designed open space and compact building footprint is appropriate for the site and multifamily residential use while also providing ample area for necessary wastewater (septic system) disposal areas and storm water infiltration.

Wayland reflects a pattern of open space and passive recreation, grouped development and moderate tertiary uses. Brookside will complement the community's development patterns by returning much of the site to restored open space and buffer while restricting development to approximately 20%.

A significant benefit of this plan is the enhancement to contiguous open space by effectively connecting to the adjacent MWRA aqueduct, associated trails and an enhancement of the riverfront.

The project's relationship to adjacent building typology is appropriate when viewed in the schemes of building massing and scale, density and height. The underlying zoning contemplates significant single family density, height and site coverage. When compared to the "By Right" plan Brookside reflects significant mitigation to measures of architecture and site impact.

District Residence Zone 40,000 s.f. 180' Frontage

		Wayland Code 198	Brookside	Relief Anticipated	
Minimum Lot Area		40,000	282,704		
Maximum Lot Cove	erage	20%	20%	,	
Minimum Frontage	:	180	633		
Minimum Yard setl	t Line	30	30	confirm	
Front RO Center I		55	55	confirm	
Rear Lot	Line	30	30	confirm	
Side Lot	Line	25	25	confirm	
Maximum Height	The or	lesser of 35	Feet 50	Waiver	
	[100	2.5	Stories 5	Waiver	
Stories -	701.1.1 gre	ater than 5 acres			
		3.0	Stories 5	Waiver	

QUITCLAIM DEED

We, Allen E. Leonard of Sudbury, Massachusetts, Jeffrey M. Leonard of Corvallis, Oregon, Craig M. Leonard of Mandeville, Louisiana, and Duncan S. Leonard of _ Massachusetts,

for consideration paid of Three Hundred and Five Thousand and 00/100 (\$305,000.00) **Dollars**

grant to

115 BOSTON POST NO.

Mahoney's Garden Center, L.L.C., of Wayland, Middlesex County, Massachusetts, with Quitclaim Covenants, the following described land:

A certain parcel of land with the buildings thereon situated on State Road East (formerly known as Boston Post Road) in said Wayland, being shown on a plan entitled "Plan of Land in Wayland, Mass.," dated March 26, 1946, by Everett M. Brooks, C.E., duly recorded with Middlesex South District Deeds, Book 7002, Page 57, and being bounded and described as follows:

NORTHERLY by State Road East as shown on said plan one hundred ten

(110) feet;

by land now or formerly of Sidney W. Hayward by three **EASTERLY**

lines measuring three hundred seventy-one (371) feet, one hundred fifty six (156) feet, and twenty-six (26) feet,

respectively;

SOUTHERLY by the Weston Aqueduct one hundred twenty-eight (128)

feet: and

WESTERLY by Lot A as shown on said plan five hundred twenty-five

and 50/100 (525.50) feet,

containing 1.25 acres of land according to said plan, or however otherwise said Lot B may be bounded, measured, or described.

Said premises are conveyed subject to any easements, restrictions, or reservations of record.

For our title, see Deed of Alice M. Leonard to us dated December 2, 1987, and recorded with the Middlesex South District Registry of Deeds in Book 18764, Page 441.

25.83

11. O 11.

ж 30060 PG 037

	Witness my hand and seal this <u>151</u> day of _	APRIL , 1999.
		Olen & Lewer Allen E. Leonard
	COMMONWEALTH Of Middlesex, ss.	F MASSACHUSETTS APPLIC 15 , 1999
	Then personally appeared the above nar foregoing instrument to be his free act and deed	ned Allen E. Leonard and acknowledged the before me
		Notary Public Howard & Cayner My Commission Expires: Nov. 22, 2002
	Witness my hand and seal this day of	April , 1999.
		Jeffrey MU Leonard
	Benton, ss. STATE OF	OREGON Apr. 1 5, 1999
	Then personally appeared the above name foregoing instrument to be his free act and deed	ned Jeffrey M. Leonard and acknowledged the before me
		Notary Public My Commission Expires:
TANK WAS	CAMEN CAMEN PEEDS MIDLE	OFFICIAL SEAL LESUE & CHAPMAN NOTARY PUBLIC-OREGON COMMISSION NO 318094 MY COMMISSION EXPIRES SEPT 15, 2002
-		

ax 30060 pg 038

Witness my hand and seal this 15 day of HPLIL	, 1999.
Craig M. [I	M-Conard
STATE OF LOUISIANA STATE OF LOUISIANA	april 1 , 1999
Then personally appeared the above named Craig M. foregoing instrument to be his free act and deed, before me	Leonard and acknowledged the
Notary Pub My Commi	lic Expires: at death
Witness my hand and seal this day of April	, 1999,
Duncan S.	Alegnand Leonard
Norfolk, ss. COMMONWEALTH OF MASSACH	USETTS
Then personally appeared the above named Duncan S. foregoing instrument to be his free act and deed, before me	•
Notary Pub My Commi	na DKItu lic ssion Expires: 3/02/2001

BK 2843 | PG 567

OUITCLAIM DEED

I, Thomas G. Nelson, of Hudson, Middlesex County, Massachusetts, for consideration paid, and in full consideration of Nine Hundred Seventy-Five Thousand Dollars (\$975,000.00), grant to Mahoney's Garden Centers LLC, of 242 Cambridge Street, Winchester, Middlesex County, Massachusetts 01890, with QUITCLAIM COVENANTS,

All those certain parcels of land with the buildings and other improvements thereon, now known as and numbered 115-121 Boston Post Road, Wayland, Massachusetts, being shown as Lots 2, 3B and 4 on a certain plan entitled "Plan of Land in Wayland - Mass. (Middlesex County) May 30, 1985, by Malcolm N. Johnston Co.", recorded with the Middlesex South District Registry of Deeds as Plan 1301 of 1985 in Book 16456, Page 223, to which reference may be had for a more particular description.

Said premises are conveyed subject to and with the benefit of easements, restrictions, reservations and agreements of record, if any, insofar as the same are now in force and applicable and are conveyed subject to real estate taxes for the current fiscal period which the grantee, by acceptance and recording of this deed, assumes and agrees to pay.

Meaning and intending to convey and hereby conveying a portion of the premises described in a deed from Richard J. Briden and Ruth E. Briden, Trustees of Arrowhead Realty Trust, to Thomas G. Nelson, recorded with said Deeds in Book 13666, Page 180.

Witness my hand and seal this 9th April, 1998.

COMMONWEALTH OF MASSACHUSETTS

Middlesex, ss

April 9, 1998

Then personally appeared the above-named Thomas G. Nelson and acknowledged the foregoing instrument to be his free act and deed, before me,

Notary Public
My Commission Expires: 9/21/2001

291243-1

PURCHASE AND SALE AGREEMENT 113 BOSTON POST ROAD AND 115-121 BOSTON POST ROAD, WAYLAND, MA

PREAMBLE: The Property is zoned Residence 40,000 – 180' frontage. Seller operates a garden center at the Property pursuant to an exemption provided by M.G.L. 40A © 3. While its present use in unaffected by the zone, the garden center land use and associated impacts are either protected or preexisting non-conforming. The Parties agree securing land use permits and relief in the Wayland is empirically difficult. In order to economically justify the Purchase Price the Purchaser needs to secure certain land use permits and relief. This Agreement allows the Purchaser sufficient time to secure the necessary zoning relief and land use permits to build and occupy a residential multifamily mixed use facility, or in the event the Town rejects this concept, a multiple unit single family dwelling layout. Both Purchaser and Seller are concerned with their legacy and will operate to support their mutual strategic interests.

The Preamble is not a term or provision of the Agreement.

ARTICLE 1: PROPERTY/PURCHASE PRICE

1.1 Certain Basic Terms.

Mahoney's Garden Centers LLC.

(b) Purchaser:

Seller:

(a)

Eden Management, Inc.

(c) Date of this Agreement:

17.31, _, 2015

(d) Purchase Price:

\$2,125,000.00

- (e) Due Diligence Period: The period beginning on the date of this Agreement and ending the latter of: (a) at 5:00 p.m. Eastern Time on the 60th day after the date of this Agreement or: (b) ending 60 days of the definitive action of the Wayland Board of Selectmen approval of a warrant article for a new Zone for the property on the Town Meeting Warrant (either Spring or Fall). Should the 60th day fall on a holiday or weekend, the Due Diligence Period shall be extended to the first business day.
- (f) Closing Date: a date mutually agreed upon by the Parties no earlier than 45 days after receipt of a building permit for the intended use, no later than July 31, 2017. The Parties may mutually accelerate or extend the Closing Date, in the event of an appeal or for their convenience.
 - (g) Title Company: Commonwealth Land Title Company
 - (h) Broker: Not applicable

6667684v1

The parties have executed this Agreement as of the date first set forth above.

MAHONEY'S GARDEN CENTERS LLC
By: Ausan Mulium Commo Susan Mahoney Covino
By: Newy Manager Manager Manager
EDEN MANAGEMENT, INC.
By: Steven N. Zieff
COMMONWEALTH LAND TITLE INSURANCE COMPANY
For the sole purpose of agreeing to be bound by Section 1.3(b).
By: Name: Title:
EXHIBITS
 A – Plan and Legal Description of Real Property B – Form of Quitclaim Deed C – Form of Bill of Sale D – Form of Certificate Updating Representations and Warranties E – Benchmark Activities and Conceptual Dates

ROCKLAND

April 20, 2016

Mr. Steven Zieff Eden Management, Inc. 80 Hope Avenue Suite 512 Waltham, MA 02453

Re: 113-119 Boston Post Rd., Wayland, MA

HK HALL

Dear Mr. Zieff,

Please be advised that Rockland Trust Company (RTC) has reviewed the initial information package for the above referenced proposed 60+/- Multi-family comprehensive permit housing development.

Based on a preliminary analysis RTC would have an interest in providing construction and permanent financing (either conventional or via the FHLBB NEF fund) for the project.

Please understand that the above does not represent a formal commitment but merely the Lenders potential interest. This letter is not legally binding on either party and only complete legal documentation will bind the parties to any agreement.

Please do not hesitate to contact me should you have any further questions concerning this matter.

Sincerely,

Stephen K. Hall First Vice President

Property	Municipality	Type / SZ	\$ / Month	\$/SF/M
Avalon Framingham	Framingham	1 BR 1 BA		
J		730	\$1,980	\$2.71
		894	\$2,125	\$2.38
		974	\$2,330	
		2BR 2 BA	72,000	72.33
		1096		No Avail
		1123		No Avail
		1180		No Avail
		1352		No Avail
		1439		No Avail
		1593		No Avail
		3BR 2BA		110711011
		1374		No Avail
		1917		No Avail
		1987		No Avail
Avalon	Natick	Studio		
		634		No Avail
		1 BR 1 BA		
		717	\$1,870	\$2.61
		717	\$1,925	\$2.68
		731	\$1,850	\$2.53
		2BR 2 BA	7 7	¥
		1015	\$2,475	\$2.44
		1074	\$2,590	\$2.41
		1128	\$2,685	\$2.38
		1161	\$2,655	\$2.29
			. ,	,
Cloverleaf	Natick	Studio		
		618	\$1,550	\$2.51
		1 BR 1 BA		
		700	\$1,750	\$2.50
		2BR 2 BA		
		1030	\$2,100	\$2.04
Longview Place	Waltham	1 BR 1 BA		
		721	\$1,910	\$2.65
		774	\$1,855	\$2.40
		800	\$1,940	\$2.43
		2BR 2 BA		
		1056	\$2,410	\$2.28
		1213	\$2,575	\$2.12
		3BR 2 BA		

1516 No Avail 1518 \$3,630 \$2.39



DESIGN-ENGINEERING INNOVATION



Bill Doyle, PE, LEED AP President / Founder

Bill Doyle is a visionary, an inventor and the founding president of Doyle Engineering, Inc. Mr. Doyle has more than twenty years' experience in the field of planning, construction and civil engineering with emphasis on site utility design, onsite wastewater treatment, construction administration and innovative and alternative stormwater management. Bill has provided planning, engineering design and consulting services for both large and small scale construction, renovations, additions, and infrastructure-related improvements throughout the United States.

Mr. Doyle specializes in providing sustainable site design and consulting, stormwater master planning, utility design, and environmental permitting for large commercial, institutional and residential projects. Bill has a long history of practical construction experience. A graduate of the University of Maine, Bill is a Registered

Professional Engineer in Massachusetts, and Maine, is a LEED Accredited Professional and holds various engineering related certifications. Bill is passionate about community involvement, Bill has been a Commissioner of the Waltham Conservation Commission for over 12 years and chairman for the last four. In Waltham, Mr. Doyle volunteers his time and expertise to help the community plan for and better understand the practical aspect and value of sustainability whether it be related to the environmental or economic issues.

Mr. Doyle's varied experience in planning, innovation, design and construction; matched with strong technical skills, regulatory knowledge, management experience and entrepreneurial passion are valuable assets to the people he partners with and the projects he is involved with.

5.0 at Doyle Engineering

3.5 at Sasaki Associates

9.5 at Nitsch Engineering

1.5 at Penney Engineering

1.5 at New England Engineering

3.0 at M.J. Doyle Construction

REGISTRATIONS

LEED® Accredited Professional, USGBC
Professional Engineer #41810 (Massachusetts)
Professional Engineer #12733 (Maine)
Massachusetts Title V System Inspector, 1997
Massachusetts Soil Evaluator, 1998
B.S., Civil Engineering, University of Maine, 1995

COMMUNITY ENGAGEMENT

Downtown Waltham Partnership

Fernald Reuse Committee

Chairman - Waltham Conservation Commission

Past Chairman - Boston - National Engineers' Week Committee

Construction Management Association of America Member

Guest Lecture Sustainable Site Design Tufts University Graduate School

Guest Lecture Sustainable Site Design Rhode Island School of Design

Guest Lecture Sustainable Site Design Boston Architectural College

SELECT PROJECTS



Recreation

Mill River Park Plan, Connecticut Port of Los Angeles Avalon Park, California

Sustainable

Brooklyn Bridge Piers Park, Brooklyn New York Brooklyn Atlantic Yards, Brooklyn New York Assumption College Stormwater Master Plan, Massachusetts

Municipal Consulting

Municipal Consulting Engineering Services, Easton, Massachusetts
Municipal Consulting Engineering Services, Groton, Massachusetts
Municipal Consulting Engineering Services, North Reading, Massachusetts
Municipal Consulting Engineering Services, Norfolk, Massachusetts
Municipal Consulting Engineering Services, Weston, Massachusetts

Institutional Experience

Harvard University First Science Building, Boston
Harvard University Arts Museum, Boston
Harvard University Allston Initiative Master Planning, Boston
Harvard University Northwest Lab Building, Cambridge
Harvard School of Dental Medicine, Boston
Massachusetts Institute of Technology, Sloan School of Management, Cambridge
Massachusetts Institute of Technology, Stata Center, Cambridge
Massachusetts Institute of Technology Brain and Cognitive Sciences Center, Cambridge
Bentley College North Campus Housing, Waltham
Massachusetts Maritime Academy, Massachusetts
Ohio State University Framework Plan, Ohio
Slippery Rock University New Student Union, Pennsylvania
Bentley University, Waltham

Elementary Schools / K-12

Stanley Public Elementary School, Massachusetts McDevitt Public Elementary School, Massachusetts Northeast Public Elementary School, Massachusetts Plympton Public Elementary School, Massachusetts Thompson Middle Elementary School, Rhode Island

Correctional

MCI Norfolk Block Five Housing Unit, Norfolk Norfolk County Sheriff's Office and House of Corrections, Dedham Hampden County House of Corrections, Norfolk

Libraries

Somerville Public Library, Somerville

Transit

Massachusetts Bay Transit Authority Commuter Rail Station, Massachusetts Central Artery Tunnel Contract 19E Construction Phase Services, Boston Logan Airport Construction Phase Services, Boston

Suneeth P. John

RLA, LEED AP BD+C

35 Cherry Street, Newton MA 02465 suneethjohn@gmail.com; 814-883-4736

Licensed site design and planning expert with over 12 years of experience on award winning domestic and international projects of varying complexity. Experienced leader in community organizations focused on participatory planning and affordable housing development and preservation.

Areas of Expertise include:

- Development Permitting
- Masterplanning
- Affordable Housing

- Feasibility Studies
- Landscape Design
- Sustainable Site Solutions

EDUCATION

Master of Science in Real Estate Development (MSRED), Expected 2017

Center for Real Estate, Massachusetts Institute of Technology (MIT), MA

Master of Landscape Architecture (MLA), 2004

School of Architecture & Landscape Architecture (SALA), Pennsylvania State University, PA

Master of Science in Architecture (MS Arch), 2002

School of Architecture & Landscape Architecture (SALA), Pennsylvania State University, PA

Bachelor of Architecture (B Arch), 1997

College of Engineering Trivandrum, University of Kerala, India

PROFESSIONAL REGISTRATION/ACCREDITATION

Registered Landscape Architect, Massachusetts (2007 Onwards)

Registered Architect, Council of Architecture, India (1997 Onwards)

Registered Real Estate Salesperson, Massachusetts (2015 Onwards)

LEED Accredited Professional, Building Design + Construction/ USGBC LEED AP BD+C (2005 Onwards)

RELEVANT WORK EXPERIENCE

Paul Finger Associates Inc. (PFA), Waltham, MA (2015 Onwards)

Site Design & Development Permitting Specialist

Leading development permitting. Notable current projects include renovation and expansion of a 327,000 square foot USPS sorting facility into a 388,000 square foot first-class creative office complex (Post @ 200 Smith Street, Waltham, MA) and, a new 50-room boutique hotel overlooking the Charles River near downtown Waltham (on 210 Moody Street). Representative list of filings being worked on includes:

- Massachusetts Environmental Policy Act (MEPA) Approval, Massachusetts Executive Office of Energy and Environmental Affairs
- Right-of-Way License Renewal, Eversource Energy
- Air-Rights Easement, Waltham City Council
- Special Permits & Variances, Waltham Zoning Board of Appeals
- Fuel Storage License, Waltham City Council
- Notice of Intent (NOI), Waltham Conservation Commission & Mass DEP
- Engineering Review, Waltham City
- Building Permit, Waltham City

Suneeth P. John

RLA, LEED AP BD+C

35 Cherry Street, Newton MA 02465 suneethjohn@gmail.com; 814-883-4736

Independent Design & Creative Consultant (2012 Onwards)

Branded Space Planning, Site Design, Masterplanning

Includes work with Omloop Design (Signage & Wayfinding) and Doyle Engineering Inc. (Site Design, Civil Engineering and Masterplanning). Important projects include:

- Massachusetts Equestrian Center Concept Master Plan by New England Horsemen's Benevolent and Protective Association/NEHBPA (with DEI)
- Spaulding Rehabilitation Hospital (with Omloop Design)
- Tufts University Technology Corridor (with Omloop Design)
- Waltham Moody Street Revitalization (with Doyle Engineering Group)

Ai +Architecture LLC (Ai+), Concord, MA (2011 - 2015)

Project Manager, Project Landscape Architect & Planner

Managed projects in China from initial business development to final delivery. Work includes architecture, landscape architecture, planning, and marketing assignments. Travelled to China for project presentation and client briefings. Selected from a group of experts to be part of the US Commercial Service Trade Mission to India and Sri Lanka. Important projects include:

- Sanya Jinshui Bay Mixed-use Project, Hainan Island in China
- Yantai Greenway Eco-Infrastructure Improvement Plan, Shandong, China
- Yanyang Integrated Tourism Service Area Masterplan, Meizhou, China
- Raycom Songzhhuang 'Wisdom Castle' Residences, Beijing, China
- · Beijing Capital Land Fangshan Residences, Beijing, China

Facilitated feasibility and programming studies for projects in the Middle East, India and Sri Lanka through work with Ai's joint venture partner Theodore Amenta of Amenta & Co. These include:

- Hawar Island Resorts, Bahrain
- Busaiteen Mall, Muharrag, Bahrain
- Social Housing at Sitra, Bahrain
- Crowne Plaza, Colombo, Sri Lanka

Sasaki Associates Inc., Watertown, MA (2008 - 2011)

Project Manager, Associate

Worked on multi-disciplinary teams on domestic and international planning and landscape design projects. As project manager, was in charge of producing comprehensive design development and construction documentation sets for large landscape design projects including *Food and Drug Administration (FDA)* consolidated campus in White Oak, MD.

Lead project landscape architect on *Lincoln Memorial Landscape and Reflecting Pool* renovation project that focused on accessibility and security upgrades while increasing the resilience of the heavily visited iconic site. Other important projects include:

- Abu Dhabi Media Zone (ADMZ) Public Realm, Abu Dhabi, UAE
- Brickell World Plaza, Miami, FL
- Ohio State University South Residences, Columbus, OH
- Northfield Mount Hermon School, Gill, MA
- Lake Nona South, Orlando, FL

Copley Wolff Design Group (CWDG), Boston, MA (2004 - 2008)

Project Manager, Landscape Designer

Study Uno Design Workshop, Trivandrum, Kerala, India (1997 - 1999)

Junior Architect

Suneeth P. John

RLA, LEED AP BD+C

35 Cherry Street, Newton MA 02465 suneethjohn@gmail.com; 814-883-4736

COMMUNITY ENGAGEMENT

President, Board of Directors, Metro West Collaborative Development (MWCD), Newton, MA

MWCD (www.metrowestcd.org) is a CDC focused on creating and preserving affordable housing and supporting economic development for residents of Boston's western suburbs. As the newly elected President of the Board of Directors, currently leading the ad-hoc committee engaged in due diligence for a potential merger with a local CDC. The merger, if finalized, has the potential to not only double MWCD's portfolio but also triple the value of real estate assets. Board member responsibilities include:

- Development project approvals
- Annual organizational planning
- Annual operating budget preparation (approx. \$545,000 for 2016)
- Networking and fundraising

Chair, Board of Trustees, Repton Place Condominium, Watertown, MA

The Board of Trustees manages an \$840,000 annual operating budget and an approx. \$250,000 reserve fund for the 179-unit condominium property completed in 2007. Led the right-of-way easement negotiations when the previously undeveloped Phase 2 was formally split from Phase 1 (Repton Place) and sold to a separate entity to develop rental apartments. The agreement formalized the rules and regulations related to the shared amenity spaces housed within Phase 2. Important responsibilities include:

- Property management contracts
- Annual budget preparation
- Capital projects
- Reserve fund allocations
- Vendor negotiations and selections

Lead Designer -UTEC Lowell Plaza, with Community Outreach Group for Landscape Design (COGDesign), Cambridge, MA (2015)

The site design and planning services are provided under COGDesign. UTEC, based in Lowell, helps proven at-risk youth to trade violence and poverty for social and economic success. The design for the approx. 5,500 SF space envisages a multi-purpose "frontyard," which will house UTEC's activities as well as those of a UTEC managed Early Education Center.

Member, Zoning Board of Appeals (ZBA), Town of Watertown, MA (2009-2014)

As a ZBA member, was involved in decisions regarding special permits and variances. One of two design professionals in a panel consisting of 2 designers, one municipal planner and 2 lawyers. Part of some of the early permitting related to the ongoing strong development cycle in Watertown.

PROFESSIONAL AFFILIATIONS

United States Green Building Council (USGBC) Boston Urban Plan, Urban Land Institute (ULI) American Society of Landscape Architects (ASLA)

Steven N. Zieff 80 Hope Avenue, Suite 512 Waltham MA 02453 508 269 6900

szieff@edenmanagementinc.com

www.edenmanagementinc.com

Summary: 33 years creating exceptional real estate, infrastructure and place.

Eden Management Inc.	_1991 - Present.
Principal and / or Fee Developer for work valued from \$2 to \$750 MM.	
 Vision, feasibility, acquisition, reconciliation, legal and financial structure. 	ture.
• Legislation, regulation, zoning, permitting, entitlements and relief.	
Program, plan, design, execution and commissioning.	
 Heavy, Type 1, 2, and 3 construction. QC/QA, marketing, leasing & sales, occupancy and / or disposition. 	
QC/QA, marketing, leasing & sales, occupancy and / or disposition.	
Northgate Construction, Arlen Construction, Vinnin Associates	_1983 - 1991
Manager.	
Development, redevelopment and reuse.	
Residential, Institutional, Retail, Mixed Use.	
Wells Rich Greene	1981 - 1983
Manager.	_1701 - 1703
Feasibility, introduction and roll out of national products.	
1 dationally, included and for out of national products.	
Affiliations:	
Massachusetts Unrestricted Construction Supervisor License.	1985 - Present.
Harvard Graduate School of Design, guest lecturer.	2006 - Present.
Primetime Annual Developers Symposium, Moderator.	2008 - Present
Education:	
Harvard University Graduate School of Design, Certificate.	1993.
Northeastern University, Certificate.	1986.
Babson University, MBA.	1980.
Boston University, BA Economics.	1979.
Other achievements:	
American Planning Association National Award	2012.
Urban Land Institute National Award	1996.
Harvard Graduate School of Design/ Business School Cases (2)	1995, 2005.

Selected Assignments

Communities / Municipality

55 Hope Street, Brooklyn – 92 dwelling conversion from industrial use.

680 South Avenue, Weston - 16 dwelling conversion from abandoned use.

Longview Place, Waltham – 348 dwelling revitalization of hospital site.

Cronin's Landing, Waltham – 281 dwelling / 25,500 sf retail revitalization of abandoned urban core.

Avalon Bear Hill, Waltham – 324 dwelling conversion of vacant single family/commercial use.

Forest Park of Auburn, Auburn – 87 dwelling revitalization of failed residential use.

The Village at Pillsbury Pond, Georgetown – 32 dwelling revitalization of abandoned residential use.

The Village at Vinnin Square, Salem – 516 dwelling / 123 Bed / 35,000 sf commercial PUD revitalization of abandoned mixed use.

John W. Weeks House, Newton – 67 dwelling conversion of abandoned municipal use. Riverside Towers, Medford – 200 dwelling conversion of abandoned industrial use.

Environments / Municipality

Children's Hospital Boston, Waltham – Revitalization of a 220 bed acute care hospital. Beit Olam Cemetery I & II, Wayland – creation of program.

Wayland Weston Rowing Association Boat House, Wayland - creation of program.

Wayland Public Safety Building, Wayland - creation of program.

Temple Shir Tikva I & II, Wayland- creation of program.

S.S. Pierce Rehabilitation, Coolidge Corner - design build.

Hillside Dormitories, Bentley College, Waltham - design build.

Infrastructure / Beneficiaries

Legacy Farms, Hopkinton; DEP, MassDOT, ACOE, WRC, MEPA et al

Route 85 & 135 Intersection,

Wells #7 & #8 and Water Management Act Permit Expansion

Clinton Street PWTF and Sewer District

Moody Street Redevelopment, Waltham; DEP, MHC, MEPA, MassDOT, DCR et al Hope Avenue Redevelopment District, Waltham; DON, JACHO, MassDOT, MEPA, MBTA, MWRA, FAA, NSTAR et al

Loring Avenue Improvement District, Salem; MEPA, DEP, SESD, MassDOT et al.

Brookside

Narrative Description of Municipal Contact

Scheduled and met with Sarkis Sarkisian, Wayland Town Planner, January 27, 2016 at his office to discuss the particulars associated with developing this site.

Requested, scheduled and met through a noticed hearing the Wayland Housing Partnership on March 29, 2016 in the Town Planner's office in Town Hall. Discussed the particulars associated with developing this site including levels of affordability and the influence of the Rivers Bill to advance this concept.

On April 11th conducted a scheduled meeting with Julia Juhghams, Wayland Board of Health to review the particulars associated with Wastewater disposal on this site.

On May 25 2016 conducted an informational meeting of the Pinebrook Neighborhood Association.

Eden Management Inc. 80 Hope Avenue, Suite 512 Waltham MA 02453

June ___, 2016

Cherry C. Karlson, Chairman Board of Selectmen Lea Anderson, Vice Chairman Mary M. Antes Louis B. Jurist Joseph F. Nolan Town of Wayland 41 Cochituate Road Wayland MA 01778

BY HAND

Re 113, 115, 117 & 119 Boston Post Road, Wayland

Ladies and Gentlemen

Attached you will find our Comprehensive Permit Site Approval Application for the referenced parcel.

Should you have any questions please do not hesitate to contact us.

We look forward to working with you, your constituents and professionals.

Regards

Steven N. Zieff

President

Cc Nan Balmer, Wayland Town Administrator

Eden Management Inc. 80 Hope Avenue, Suite 512 Waltham MA 02453

June ___, 2016

Mr. Gregory Watson, Manager Comprehensive Permit Program Rental Development Department MassHousing One Beacon Street Boston MA 02108

BY HAND

Re 113, 115, 117 & 119 Boston Post Road, Wayland

Dear Gregory,

Attached you will find our Project Eligibility / Site Approval Application and supporting information in accordance with the Massachusetts Housing Finance Agency ("Mass Housing") application guidelines under the state's comprehensive permit statute (M.G.L. c 40B, section 20-23). Brookside (the "Project") is a proposed 60 unit rental housing facility located at 113 – 119 Boston Post Road (Route 20) in Wayland Massachusetts.

Enclosed are one original and two copies of the required application, a check in the amount of \$XX,000 associated with the filing fee and three copies of the supporting information based on the checklist provided by Mass Housing. Also enclosed are two (2) full sets of full sized plans and three (3) sets of 11" x 17" reduced copies of the plans. We thank you for your consideration of this Application. Should you have any questions or require additional information, please contact us at 508 269 6900. Very truly yours

Eden Management Inc.

Steven N. Zieff

President

Cc with Enclosure
Chrystal Kornegay, Undersecretary
Massachusetts Department of Housing and Community Development
100 Cambridge Street, Suite 300
Boston MA 02114

Application for Chapter 40B Project Eligibility/Site Approval for MassHousing-Financed and New England Fund ("NEF") Rental Projects

Section 7: NOTIFICATIONS AND FEES

Name of Proposed Project: Brookside	
Notice State of the state of th	
Date(s) of meetings, if any, with municipal officials prior to submission of application to MassHousing: January 27, 2016, March 29, 2016, May 25, 2016	
Date copy of complete application sent to chief elected office of municipality:	
Date notice of application sent to DHCD:	
Fees (all fees should be payable to MassHousing) MassHousing Application Processing Fee (\$2500):	2,500
Chapter 40B Technical Assistance/Mediation Fee	
a. Base Fee: (Limited Dividend Sponsor \$2500, Non-Profit or Public Agency Sponsor \$1,000)	2,500
b. Unit Fee (all projects) \$30 per Unit:	1,800
Total TA/Mediation Fee (Base Fee plus Unit Fee):	4,300
Total Fees Due:	6,800

Land Appraisa! Cost

You will be required to pay for an "as-is" market value appraisal of the Site to be commissioned by MassHousing. MassHousing will contact you once a quote has been received for the cost of the appraisal.